

**BAY AREA HOSPITAL DISTRICT BOARD
EDUCATION SESSION MINUTES****April 9, 2024***Bay Area Hospital Spruce Fir Conference Room/TEAMS Hybrid @ 5:30 pm***CALL TO ORDER**

Troy Cribbins, Board Chairperson, called the Bay Area Hospital (BAH) District Board Education Session to order at 5:30 pm.

BOARD ATTENDANCE

Board Chairperson Troy Cribbins; Patrice Parrott; Carma Erickson-Hurt; Barbara Taylor; Dr. Tom McAndrew

ABSENT**STAFF ATTENDANCE**

Brian Moore, CEO; Jennifer Collins, CNO; Kelli Dion, CQO; Kate Pina, interim HR Director; Dr. Lee Saltzgaber, CMO; Mary Lou Tate, CFO; Calvin Thomas, interim COO; Kim Winker, Marketing Director; Denise Bowers, EA

LEGAL COUNSEL

Megan Kronsteiner, Esq. not present.

GUEST PRESENTERS

Rex Burgdorfer, Juniper Advisory

PUBLIC ATTENDANCE

None

Mr. Rex Burgdorfer of Juniper Advisory continued his review of the presentation discussing strategic options for Bay Area Hospital, focusing on potential partnerships and the financial challenges facing independent hospital based on publicly available information and comparisons with other hospitals in Oregon and the US.

This comprehensive discussion was aimed at providing insights and guidance for the hospital's board to make informed decisions about their future direction.


Mr. Burgdorfer suggested that the hospital might benefit from exploring creative partnerships with other systems, such as a whole hospital joint venture, which would allow the hospital to retain some ownership and control while gaining access to more resources and capabilities. Topics covered during the review included structural alternatives for hospitals to work together, the importance of partnerships in today's healthcare environment, and the outline of a timeline for assessing partnership options.

The presentation covered topics of financial performance, quality of care, market trends and potential partnership models like joint ventures and whole hospital joint ventures. Mr. Burgdorfer emphasized the need for Bay Area Hospital to assess their situation, consider strategic options and potentially explore partnerships to address financial and operational challenges. Rex mentioned some examples of successful partnerships he facilitated or observed, such as Mid-Columbia Medical Center and Adventist Health, and Watertown Regional Medical Center and the University of Wisconsin.


Mr. Burgdorfer will be onsite next month to continue the conversation. The board asked for and was promised that the presentation reviewed in tonight's meeting would be emailed out to the board.

ADJOURNMENT

As the District Board Education Session meeting was at time, it was adjourned at 5:59 pm.



Troy Cribbins, Board Chairperson



Patrice Parrott, Secretary

Date: 5/14/24