



Executive Summary

Finance Committee
Held August 27, 2024

Capital Purchase Requests reviewed:

- Threshold: None
- Non-Threshold: None

Discussion Items

- MacGregor Hall from Deschutes Investments provided an update on the Defined Benefit Plan Earnings. YTD (Jan to July 2024) the plan has earned 11.16% vs goal of 10.48%. Rebalancing the portfolio was discussed given the changing market conditions.
- Savista went live July 15, 2024, go live has had its challenges. Savista is responsive to BAH's concerns.
- Introduced new Controller, Craig Adams
- Financials were reviewed

Financial Results:

- See attached Narrative and financials
 - July 2024 Operating Loss was \$1.1 Million vs a budget profit of \$684 Thousand
 - Year to date is the same
 - July 2024 Overall Loss at \$412 Thousand vs a budget profit of \$588 Thousand
 - Year to date is the same
 - July 2024 Operating EBIDA – \$149 Thousand Loss
 - Year to date is the same
 - July 2024 Cash and Cash equivalents balance is \$59.5 million, up slightly from last month

Executive Summary:

- None

Next meeting:

Next Meeting – September 24, 2024



Month End Financial Narrative
For month ending July 30, 2024

Overall, Bay Area Hospital reported a loss of **\$412K** in July, against a budgeted income of **\$588K**, compared to last year's loss of **\$974K**. Gross Revenue for July reached **\$61.1M**, below the budgeted **\$64.1M** by **\$3.0M** (approximately -4.6%). Net Revenue ended the month at **\$20.0M**, with a Net to Gross Revenue Margin of **32.7%**, **\$2.4M** below the budgeted **\$22.4M**. The Commercial Payer mix in July was significantly challenging, contributing to the lower net revenue numbers.

Bay Area Hospital		45474	10214.90261									
Consolidated Income Statement		162	175		150		199	211			187	
July 2024		Month to Date					Year to Date					
	Actual	Budget	Var %	Prior Year	Var %	Actual	Budget	Var %	Prior Year	Var %		
Gross Patient Revenue												
Total Gross Patient Revenue	61,122,812	64,075,974	-4.6%	52,957,076	15.4%	61,122,812	64,075,974	-4.6%	52,957,076	15.4%		
Total Deductions	41,356,458	41,957,970	1.4%	35,103,475	-17.8%	41,356,458	41,957,970	1.4%	35,103,475	-17.8%		
Net Healthcare Revenue	19,766,355	22,118,004	-10.6%	17,853,601	10.7%	19,766,355	22,118,004	-10.6%	17,853,601	10.7%		
Other Oper Reven	244,379	272,730	-10.4%	174,781	39.8%	244,379	272,730	-10.4%	174,781	39.8%		
Total Net Revenue	20,010,734	22,390,734	-10.6%	18,028,382	11.0%	20,010,734	22,390,734	-10.6%	18,028,382	11.0%		
Net to Gross Ratio	32.7%	34.9%		34.0%		32.7%	34.9%		34.0%			
Total Operating Expenses	21,102,796	21,707,134	2.8%	18,866,962	-11.9%	21,102,796	21,707,134	2.8%	18,866,962	-11.9%		
Net Operating Income	(1,092,062)	683,600	-259.8%	(838,581)	30.2%	(1,092,062)	683,600	-259.8%	(838,581)	30.2%		
Net Income	(411,661)	587,749	-170.0%	(974,354)	-57.8%	(411,661)	587,749	-170.0%	(974,354)	-57.8%		

VOLUMES

Inpatient Discharges & Days

- For July, Inpatient discharges fell below budget by **97**, actual was **567** against the budget of **664 (-14.6%)** but **77** more than the **490 (15.7%)** from last year. The largest increase from last year was Ortho patients, Infectious Disease except Septicemia patients, and Septicemia patients. Patient days were **79 (-15.6%)** lower than budget (**2,482 vs 2,561**) but **582** above last year (**1,900**). The average length of stay (ALOS) was **4.38**, above the budget of **3.86** and above last year's **3.88**.
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.

ED Visits

- ED visits were **327** above budget for the month and **304** above last year (**2,605** visits this month vs. **2,278** budgeted vs. **2,301** last year). This was an all-time high volume for the ED in January 2019! 17.4% of all ED Visits were admitted in July, compared to 13.6% in July a year ago. Chief complaints include Abdominal pain, Shortness of Breath, Chest Pain and Falls.
- Patients leaving without being seen (LWBS) remained very low at **1.08%** in July. This marks the 1st month above being above 1% in the past 7 months. Anything under 2% is considered best practice.
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.

Cardiac Cath Cases

- In July there were **83** Cath Lab cases vs. budget of **95**. July of last year had **93**.
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.

Outpatient Visits

- OP Visits are down from budget (**10,834 vs 11,918**) and only slightly from the same month last year (**10,876**). Lab visits have seen the largest decrease followed by Radiation Oncology and Cardiac Clinic. Largest increases over prior year were OP Infusion, Medical Oncology, and Ultrasound.
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.



Month End Financial Narrative
For month ending July 30, 2024

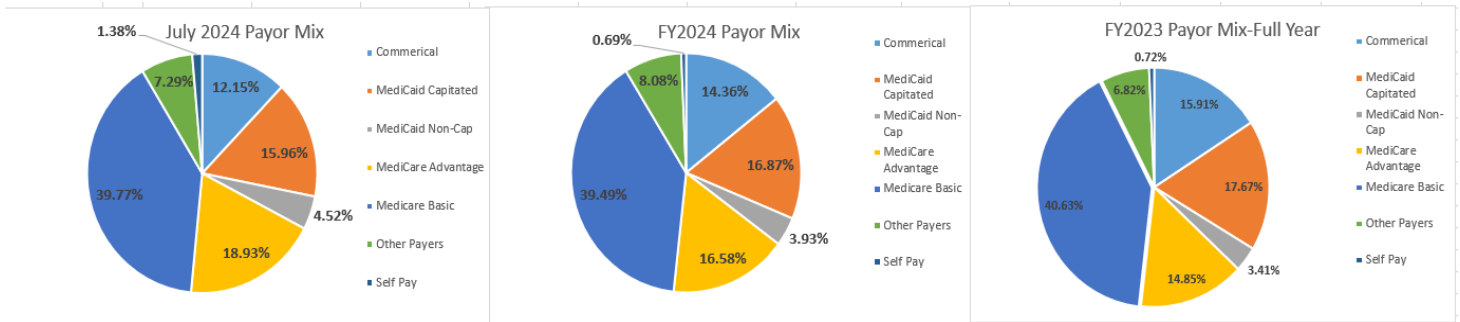
REVENUES

Gross Revenues

- July’s Gross Revenues were below budget by **\$2.95M (-4.6%)** but over last year by **\$8.17M (15.4%)**. ICU, Cat Scan, ED, OP Infusion, and Orthopedic Physician all showed favorable actual vs. budget.
- Of the unfavorable variance (**\$1.07M**) was due to lower volumes and (**\$1.89M**) due to rate variance. The Gross Revenue budget for July was **\$10,530** per adjusted patient day and actual was **\$10,215**.

Deductions from Revenue

- As a %, Deductions from Revenue were higher than budget at **67.3% vs. 65.1% (32.7% vs 34.9% revenue realization rates)**. Final annual FY24 deductions rate was **66.0%/34.0%** revenue realization rate. As has been the trend, we have seen a continued decline in Commercial payor mix; in July, we saw a drop in Commercial Mix to **12.15%**, compared to our FY24 rolling final rate of **14.36%** our June rate of **13.93%**.
- Most other payers remained roughly the same except for a slight increase in Self-Pay.
- Net healthcare revenue was below budget by **\$2.35M** for the month.
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.



Other Revenues

- Current month actuals were **\$244K vs \$273K budget vs \$175K last year**.
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above

Net Revenue

- Net Revenue for the month was below budget by **\$2.38M** but above last year by **\$1.98M** (actual of **\$20.0M vs. budget of \$22.4M vs. last year of \$18.0M**).
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.



Month End Financial Narrative
For month ending July 30, 2024

EXPENSES

Salaries

- Salaries were **1.9%** over budget and **14.1%** over last year (actual **\$8.0M** vs. budget **\$7.85M** vs. last year **\$7.0M**). Use of overtime is higher than budget and prior year. Patient volumes remain strong although behind budget. The average hourly rate of **\$54.83** is below the budgeted rate of **\$57.61**, reflecting the reduction of the higher per-hour contract labor.
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.

Contract labor

- Above budget by **\$137K** and above last year by **\$481K** (**\$1.89M** vs **\$1.75M** budget and **\$1.41M** last year).
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.

Benefits

- Overall Benefits expense for the month of July above budget by only **\$25K**, and above last year by **\$248K** (**\$2.09M** actual vs **\$2.07M** budget and **\$3.8M** last year).
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.

Overall, Salary/Wages/Benefits/Contract labor per Adjusted Patient Day for the month is **\$2,002** above the budget of **\$1,853** but below last year of **\$2,273**. The YTD amounts are the same.

Physician and Pro-fees

- Just below budget but **\$232K** unfavorable to last year for the month (**\$1.66M** actual vs. **\$1.66M** budget and **\$1.42M** last year).
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.

Supplies

- Current month actual spend was **\$587K** favorable to budget but **\$30K** unfavorable to prior year (**\$3.39M** actual vs. **\$3.97M** budget vs. **\$3.36M** last year). Pharmacy-Infusion (Oncology drugs), Pharmacy, Cath Lab (Device Implants), and OR (Orthopedic Implants) continue as the areas with the largest dollar spend. However, both Cath Lab and OR were below budget reflective of lower volumes. The Supply Cost per Adjusted Patient Day was **\$566**, below budget of **\$631** or **10.3%** and below prior year of **\$743** or **23.9%**.
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.

Purchased Services

- Current month is only **\$43K** unfavorable to budget for the month but **\$341K** unfavorable to last year (**\$1.80M** actual vs. **\$1.76M** budget vs. **\$1.46M** last year).
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.



Month End Financial Narrative
For month ending July 30, 2024

Lease/Rentals

- Slightly above budget and below prior year (\$15.8K actual vs. \$14.6K budget and \$19.5K last year).
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.

Depreciation

- Below budget for the month by \$36K and below last year by \$38K (\$943K vs \$979K budget and \$983K last year).
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.

Other Operating expense

- Below budget by \$336K and below last year by \$44K (\$1.32M actual vs \$1.65M budget and \$1.36M last year). Lower Provider tax is the primary reason for the variance.
- As the first month of the year, Year to date (YTD) data is the same as the Month to date (MTD) above.

Non-Operating Income and Expense

- \$15K below Budget and \$41K below prior year.

Balance Sheet

Cash and Cash Equivalents were \$10.9M at the end of July and Assets limited to use are \$45.7M. Overall cash increased about \$50K over last month and is down \$1.16M compared to June 2023. Current liabilities increased by \$1.4M compared to last month and increased \$3.37M vs June 2023, mainly due to an increase in payroll liabilities and provider tax payable.

Cash flows for the month of July show an increase of \$50K mostly from operations.

Days Cash on Hand is 89 days. Cash & Equivalents plus Board Designated funds totaled \$59.5M up from June 2024 of \$58.8M.

Capital Assets increased \$454K from prior month and \$6.3M from prior June 2023 due to depreciation/amortizations. Lease & Subscriptions decreased \$233K from prior month and \$2.25M from June 2023.

Net Position is \$88.8M vs \$93.8M last month.

Bay Area Hospital

Consolidated Income Statement - July 2024

	Month to Date							Year to Date						
	Actual	Budget	Variance	Var %	Prior Year	Variance	Var %	Actual	Budget	Variance	Var %	Prior Year	Variance	Var %
Gross Patient Revenue														
Inpatient Revenue	25,353,388	27,069,524	(1,716,136)	-6.3%	22,282,729	3,070,639	13.8%	25,353,388	27,069,524	(1,716,136)	-6.3%	22,282,749	3,070,639	13.8%
Outpatient Revenue	35,769,424	37,006,450	(1,237,026)	-3.3%	30,674,327	5,095,097	16.6%	35,769,424	37,006,450	(1,237,026)	-3.3%	30,674,327	5,095,097	16.6%
Total Gross Patient Revenue	61,122,812	64,075,974	(2,953,162)	-4.6%	52,957,076	8,165,736	15.4%	61,122,812	64,075,974	(2,953,162)	-4.6%	52,957,076	8,165,736	15.4%
Deductions	40,233,661	41,189,058	955,397	2.3%	34,400,071	(5,833,590)	-17.0%	40,233,661	41,189,058	955,397	2.3%	34,400,071	(5,833,590)	-17.0%
Bad Debt	863,279	256,304	(606,975)	-236.8%	625,458	(237,820)	-38.0%	863,279	256,304	(606,975)	-236.8%	625,458	(237,820)	-38.0%
Charity	259,518	512,608	253,090	49.4%	77,946	(181,572)	-232.9%	259,518	512,608	253,090	49.4%	77,946	(181,572)	-232.9%
Total Deductions	41,356,458	41,957,970	601,512	1.4%	35,103,475	(6,252,983)	-17.8%	41,356,458	41,957,970	601,512	1.4%	35,103,475	(6,252,983)	-17.8%
Net Healthcare Revenue	19,766,355	22,118,004	(2,351,650)	-10.6%	17,853,601	1,912,753	10.7%	19,766,355	22,118,004	(2,351,650)	-10.6%	17,853,601	1,912,753	10.7%
Other Oper Revenue	244,379	272,730	(28,351)	-10.4%	174,781	69,599	39.8%	244,379	272,730	(28,351)	-10.4%	174,781	69,599	39.8%
Total Net Revenue	20,010,734	22,390,734	(2,380,000)	-10.6%	18,028,382	1,982,352	11.0%	20,010,734	22,390,734	(2,380,000)	-10.6%	18,028,382	1,982,352	11.0%
Net to Gross Ratio	32.7%	34.9%			34.0%			32.7%	34.9%			34.0%		
Salaries	7,997,083	7,848,833	(148,251)	-1.9%	7,005,968	(991,115)	-14.1%	7,997,083	7,848,833	(148,251)	-1.9%	7,005,968	(991,115)	-14.1%
Contract Labor	1,890,222	1,752,927	(137,295)	-7.8%	1,409,714	(480,508)	-34.1%	1,890,222	1,752,927	(137,295)	-7.8%	1,409,714	(480,508)	-34.1%
Benefits	2,094,132	2,069,371	(24,761)	-1.2%	1,846,065	(248,068)	-13.4%	2,094,132	2,069,371	(24,761)	-1.2%	1,846,065	(248,068)	-13.4%
Physician & Prof Fee	1,656,984	1,657,237	252	0.0%	1,424,560	(232,424)	-16.3%	1,656,984	1,657,237	252	0.0%	1,424,560	(232,424)	-16.3%
Supplies	3,386,576	3,973,794	587,218	14.8%	3,356,422	(30,154)	-0.9%	3,386,576	3,973,794	587,218	14.8%	3,356,422	(30,154)	-0.9%
Purchased Services	1,800,189	1,757,021	(43,168)	-2.5%	1,459,345	(340,844)	-23.4%	1,800,189	1,757,021	(43,168)	-2.5%	1,459,345	(340,844)	-23.4%
Leases/Rentals	15,842	14,627	(1,215)	-8.3%	19,486	3,645	18.7%	15,842	14,627	(1,215)	-8.3%	19,486	3,645	18.7%
Depreciation	942,788	978,716	35,928	3.7%	982,555	39,767	4.0%	942,788	978,716	35,928	3.7%	982,555	39,767	4.0%
Other Oper Expense	1,318,979	1,654,610	335,631	20.3%	1,362,847	43,869	3.2%	1,318,979	1,654,610	335,631	20.3%	1,362,847	43,869	3.2%
Total Operating Expenses	21,102,796	21,707,134	604,338	2.8%	18,866,962	(2,235,833)	-11.9%	21,102,796	21,707,134	604,338	2.8%	18,866,962	(2,235,833)	-11.9%
Net Operating Income	(1,092,062)	683,600	(1,775,662)	-259.8%	(838,581)	(253,481)	30.2%	(1,092,062)	683,600	(1,775,662)	-259.8%	(838,581)	(253,481)	30.2%
Investment Income	771,990	-	771,990	0.0%	21,403	750,587	3506.9%	771,990	-	771,990	0.0%	21,403	750,587	3506.9%
Interest	-	-	-	0.0%	-	-	-	-	-	-	0.0%	-	-	-
Other Nonop Inc(Exp)	86,566	101,319	(14,753)	-14.6%	45,781	40,785	89.1%	86,566	101,319	(14,753)	-14.6%	45,781	40,785	89.1%
Interest Expense	(178,156)	(197,170)	19,014	-9.6%	(202,958)	24,802	-12.2%	(178,156)	(197,170)	19,014	-9.6%	(202,958)	24,802	-12.2%
Net Income	(411,661)	587,749	(999,410)	-170.0%	(974,354)	562,693	-57.8%	(411,661)	587,749	(999,410)	-170.0%	(974,354)	562,693	-57.8%
Operating Margin	-5.5%	3.1%	-8.5%	-278.8%	-4.7%	-0.8%		-5.5%	3.1%	-8.5%	-278.8%	-4.7%	-0.81%	17.3%
Operating EBIDTA	(149,274)	1,662,316	(1,811,590)	-109.0%	143,974	(293,248)	-203.7%	(149,274)	1,662,316	(1,811,590)	-109.0%	143,974	(293,248)	-203.7%
Operating EBIDTA %	-0.7%	7.4%	-8.2%	-110.0%	0.8%	-1.5%		-0.7%	7.4%	-8.2%	-110.0%	0.8%	-1.54%	-193.4%
EBIDTA	709,283	1,763,635	(1,054,353)	-59.8%	211,159	498,124	235.9%	709,283	1,763,635	(1,054,353)	-59.8%	211,159	498,124	235.9%
EBIDTA %	3.5%	7.9%	-4.3%	-55.0%	1.2%	2.4%		3.5%	7.9%	-4.3%	-55.0%	1.2%	2.37%	202.6%
Key Stats														
Discharges	567	664	(97)	-14.6%	490	77	15.7%	567	664	(97)	-14.6%	490	77	15.7%
Patient Days	2,482	2,661	(179)	-6.7%	1,900	582	30.6%	2,482	2,661	(179)	-6.7%	1,900	582	30.6%
LOS	4.38	4.01	0.37	9.2%	3.88	0.50	12.9%	4.38	4.01	0.37	9.2%	3.88	0.50	12.9%
Adjusted Days	5,984	6,298	(315)	-5.0%	4,516	1,468	32.5%	5,984	6,298	(315)	-5.0%	4,516	1,468	32.5%
Adjusted Discharges	1,367	1,571	(204)	-13.0%	1,165	202	17.4%	1,367	1,571	(204)	-13.0%	1,165	202	17.4%
Per Adjusted Day														
Net Revenue/APD	3,303	3,512	(208)	-5.9%	3,954	(650)	-16.5%	3,303	3,512	(208)	-5.9%	3,954	(650)	-16.5%
SWB+CL/APD	2,002	1,853	(149)	-8.1%	2,273	(270)	-11.9%	2,002	1,853	(149)	-8.1%	2,273	(270)	-11.9%
Salary+CL/APD	1,652	1,524	(128)	-8.4%	1,864	(211)	-11.3%	1,652	1,524	(128)	-8.4%	1,864	(211)	-11.3%
Supply Cost/APD	566	631	65	10.3%	743	(177)	-23.9%	566	631	65	10.3%	743	(177)	-23.9%
Other Expense/APD	497	526	28	5.4%	617	(120)	-19.4%	497	526	28	5.4%	617	(120)	-19.4%
Per Adjusted Discharge														
Net Revenue/Adj DC	14,460	14,080	380	2.7%	15,331	(871)	-5.7%	14,460	14,080	380	2.7%	15,331	(871)	-5.7%
SWB+CL/Adj DC	8,765	7,430	(1,336)	-18.0%	8,812	(47)	-0.5%	8,765	7,430	(1,336)	-18.0%	8,812	(47)	-0.5%
Salary+CL/Adj DC	7,233	6,112	(1,121)	-18.3%	7,227	6	0.1%	7,233	6,112	(1,121)	-18.3%	7,227	6	0.1%
Supply Cost/Adj DC	2,477	2,530	52	2.1%	2,882	(405)	-14.0%	2,477	2,530	52	2.1%	2,882	(405)	-14.0%
Other Expense/Adj DC	2,177	2,108	(69)	-3.3%	2,394	(216)	-9.0%	2,177	2,108	(69)	-3.3%	2,394	(216)	-9.0%
Pct of Net Revenue														
SWB+CL	60.6%	52.8%	-7.8%		57.5%	-3.1%		60.6%	52.8%	-7.8%		57.5%	-3.1%	
Supplies	17.1%	18.0%	0.8%		18.8%	1.7%		17.1%	18.0%	0.8%		18.8%	1.7%	
Other Expense	15.1%	15.0%	-0.1%		15.6%	0.6%		15.1%	15.0%	-0.1%		15.6%	0.6%	
Bad Debt & Charity	5.7%	3.5%	2.2%		3.9%	-1.7%		5.7%	3.5%	2.2%		3.9%	-1.7%	
FTE's														
Total Salary FTE's	924.43	876.11	(48.32)	-5.5%	850.08	(74.35)	-8.7%	924.43	876.11	(48.32)	-5.5%	850.08	(74.35)	-8.7%
Total Contract FTE's	96.30	67.31	(28.99)	-43.1%	64.40	(31.90)	-49.5%	96.30	67.31	(28.99)	-43.1%	64.40	(31.90)	-49.5%
Total Facility Paid FTE's	1,020.72	943.42	(77.31)	-8.2%	914.47	(106.25)	-11.6%	1,020.72	943.42	(77.31)	-8.2%	914.47	(106.25)	-11.6%
Paid FTE per Adj Day	5.29	4.64	(0.64)	-13.9%	6.28	0.99	15.8%	5.29	4.64	(0.64)	-13.9%	6.28	0.99	15.8%
Average Hourly Rate	\$ 54.83	\$ 57.61	2.78	4.8%	\$ 51.95	(2.88)	-5.5%	\$ 54.83	\$ 57.61	2.78	4.8%	\$ 51.95	(2.88)	-5.5%
Employed Avg Hourly Rate	\$ 48.97	\$ 50.71	1.74	3.4%	\$ 46.52	(2.44)	-5.3%	\$ 48.97	\$ 50.71	1.74	3.4%	\$ 46.52	(2.44)	-5.3%

Bay Area Hospital

Consolidated Income Statement Trend -

	2023	2023	2023	2023	2023	2023	2024	2024	2024	2024	2024	2024	2024
	Jul/MTD	Aug/MTD	Sep/MTD	Oct/MTD	Nov/MTD	Dec/MTD	Jan/MTD	Feb/MTD	Mar/MTD	Apr/MTD	May/MTD	Jun/MTD	Jul/MTD
Gross Patient Revenue													
Inpatient Revenue	22,282,749	23,058,662	23,920,818	25,765,588	25,501,603	26,680,023	27,261,325	27,299,630	25,042,052	26,450,949	26,588,667	26,403,707	25,353,388
Outpatient Revenue	30,674,327	35,035,819	31,012,110	32,586,040	35,656,501	33,530,554	33,807,538	36,378,045	35,884,664	37,332,395	34,796,823	31,258,666	35,769,424
Total Gross Patient Revenue	52,957,076	58,094,481	54,932,928	58,351,628	61,158,104	60,210,577	61,068,863	63,677,674	60,926,717	63,783,344	61,385,490	57,662,373	61,122,812
Deductions	34,400,071	37,710,946	33,490,589	39,809,926	41,397,280	40,352,704	38,532,815	40,803,503	39,937,504	42,819,810	40,487,665	37,231,718	40,233,661
Bad Debt	625,458	(130,292)	1,337,656	(1,272,295)	149,534	14,632	255,645	2,311,473	996,281	82,185	(19,683)	1,136,185	863,279
Charity	77,946	241,923	139,427	181,976	54,946	360,593	310,069	243,227	332,546	389,857	319,008	(441,071)	259,518
Total Deductions	35,103,475	37,822,577	34,967,673	38,719,607	41,601,760	40,727,929	39,098,529	43,358,203	41,266,331	43,291,852	40,786,990	37,926,832	41,356,458
Net Healthcare Revenue	17,853,601	20,271,904	19,965,255	19,632,021	19,556,344	19,482,648	21,970,334	20,319,471	19,660,386	20,491,492	20,598,500	19,735,541	19,766,355
Other Oper Revenue	174,781	215,641	236,561	236,850	257,021	342,147	321,481	345,339	264,729	335,787	289,911	592,676	244,379
Total Net Revenue	18,028,382	20,487,545	20,201,816	19,868,871	19,813,365	19,824,795	22,291,815	20,664,810	19,925,114	20,827,279	20,888,411	20,328,216	20,010,734
Expenses	34.0%	35.3%	36.8%	34.1%	32.4%	32.9%	36.5%	32.5%	32.7%	32.7%	34.0%	35.3%	32.7%
Salaries	7,005,968	7,722,158	7,061,385	7,162,219	7,116,440	7,174,841	7,254,813	6,761,158	7,401,124	7,252,500	7,611,958	7,518,598	7,997,083
Contract Labor	1,409,714	1,979,237	2,013,695	1,721,116	2,294,094	1,928,366	2,251,031	1,475,399	2,012,359	2,647,833	2,178,572	1,883,188	1,890,222
Benefits	1,846,065	1,838,697	1,962,258	2,219,463	2,093,108	1,638,894	2,677,522	2,357,269	2,210,377	2,398,226	2,210,011	3,403,158	2,094,132
Physician & Prof Fee	1,424,560	1,290,550	1,769,147	1,815,527	1,691,829	1,514,980	1,599,320	1,478,503	1,502,061	1,725,798	1,626,873	1,924,953	1,656,984
Supplies	3,356,422	3,425,040	3,608,148	3,189,337	4,364,495	3,254,080	4,010,119	3,341,695	4,451,107	4,520,219	3,972,366	3,186,611	3,386,576
Purchased Services	1,459,345	1,174,580	1,663,255	1,538,667	1,511,125	1,502,030	1,664,442	1,406,141	1,653,508	1,562,122	1,761,181	2,143,477	1,800,189
Leases/Rentals	19,486	5,132	19,294	15,832	10,575	10,367	13,683	4,496	37,038	17,186	18,029	15,055	15,842
Depreciation	982,555	985,298	980,279	979,692	978,032	947,867	941,053	933,351	926,545	917,702	907,376	1,203,660	942,788
Other Oper Expense	1,362,847	1,455,396	1,562,641	1,360,314	1,471,353	1,778,960	1,580,690	1,366,933	1,458,176	1,657,408	1,449,464	1,750,829	1,318,979
Total Operating Expenses	18,866,962	19,876,088	20,640,103	20,002,167	21,531,052	19,750,385	21,992,673	19,124,946	21,652,295	22,698,995	21,735,830	23,029,531	21,102,796
Net Operating Income	(838,581)	611,457	(438,287)	(133,296)	(1,717,687)	74,410	299,142	1,539,865	(1,727,181)	(1,871,715)	(847,419)	(2,701,314)	(1,092,062)
Investment Income	21,403	(159,061)	(962,170)	(488,294)	1,654,176	1,595,056	(64,707)	(599,884)	338,536	54,872	(10,806)	323,131	771,990
Other Nonop Inc(Exp)	45,781	205,581	43,457	58,352	93,389	232,272	105,405	83,754	205,419	123,233	159,182	1,121,324	86,566
Interest Expense	(202,958)	(201,896)	(195,643)	(207,238)	(215,762)	(214,239)	(218,601)	(204,722)	(216,807)	(209,798)	(204,554)	(120,350)	(178,156)
Net Income	(974,354)	456,081	(1,552,643)	(770,476)	(185,884)	1,687,499	121,238	819,013	(1,400,033)	(1,903,408)	(903,596)	(1,377,210)	(411,661)
Operating Margin %	-4.7%	3.0%	-2.2%	-0.7%	-8.7%	0.4%	1.3%	7.5%	-8.7%	-9.0%	-4.1%	-13.3%	-5.5%
Operating EBIDA	143,974	1,596,755	541,992	846,396	(739,655)	1,022,277	1,240,195	2,473,216	(800,636)	(954,013)	59,957	(1,497,654)	(149,274)
Operating EBIDA %	0.8%	7.8%	2.7%	4.3%	-3.7%	5.2%	5.6%	12.0%	-4.0%	-4.6%	0.3%	-7.4%	-0.7%
EBIDTA	211,159	1,643,275	(376,721)	416,454	1,007,911	2,849,605	1,280,892	1,957,086	(256,681)	(775,908)	208,334	(53,200)	709,283
EBDITA Margin	1.2%	8.0%	-1.9%	2.1%	5.1%	14.4%	5.7%	9.5%	-1.3%	-3.7%	1.0%	-0.3%	3.5%
Key Stats													
Discharges	490	539	528	568	552	571	580	532	567	542	588	609	567
Patient Days	1,900	2,157	2,273	2,511	2,355	2,332	2,693	2,253	2,253	2,337	2,459	2,425	2,482
LOS	3.88	4.00	4.30	4.42	4.27	4.08	4.64	4.23	3.97	4.31	4.18	3.98	4.38
Adjusted Days	4,516	5,434	5,220	5,687	5,648	5,263	6,033	5,255	5,481	5,635	5,677	5,296	5,984
Adjusted Discharges	1,165	1,358	1,213	1,286	1,324	1,289	1,299	1,241	1,379	1,307	1,358	1,330	1,367
Per Adjusted Day													
Net Revenue/APD	3,954	3,730	3,825	3,452	3,463	3,702	3,642	3,867	3,587	3,636	3,628	3,727	3,303
SWB+CL/APD	2,273	2,124	2,115	1,952	2,037	2,041	2,020	2,016	2,121	2,182	2,114	2,418	2,002
Salary+CL/APD	1,864	1,785	1,739	1,562	1,666	1,730	1,576	1,567	1,717	1,757	1,725	1,775	1,652
Supply Cost/APD	743	630	691	561	773	618	665	636	812	802	700	602	566
Other Expense/APD	617	505	638	558	560	626	527	541	540	600	542	694	497
Per Adjusted Discharge													
Net Revenue/Adj DC	15,331	14,928	16,466	15,262	14,773	15,119	16,910	16,375	14,252	15,679	15,174	14,839	14,460
SWB+CL/Adj DC	8,812	8,498	9,103	8,631	8,690	8,336	9,377	8,537	8,426	9,410	8,840	9,628	8,765
Salary+CL/Adj DC	7,227	7,144	7,484	6,906	7,109	7,064	7,316	6,637	6,824	7,575	7,212	7,069	7,233
Supply Cost/Adj DC	2,882	2,522	2,976	2,479	3,297	2,525	3,086	2,693	3,227	3,459	2,926	2,396	2,477
Other Expense/Adj DC	2,394	2,022	2,748	2,469	2,389	2,556	2,448	2,293	2,146	2,589	2,266	2,764	2,177
Pct of Net Revenue													
SWB	57.5%	56.9%	55.3%	56.6%	58.8%	55.1%	55.5%	52.1%	59.1%	60.0%	58.3%	64.9%	60.6%
Supplies	18.8%	16.9%	18.1%	16.2%	22.3%	16.7%	18.3%	16.4%	22.6%	22.1%	19.3%	16.1%	17.1%
Other Expense	15.6%	13.5%	16.7%	16.2%	16.2%	16.9%	14.5%	14.0%	15.1%	16.5%	14.9%	18.6%	15.1%
Bad Debt & Charity	3.9%	0.6%	7.4%	-5.6%	1.0%	1.9%	2.6%	12.6%	6.8%	2.3%	1.5%	3.5%	5.7%
FTE's													
Total Salary FTE's	850.08	901.88	843.99	849.64	858.68	863.40	886.37	763.75	884.65	896.49	869.78	910.69	924.43
Total Contract FTE's	64.40	92.97	82.30	91.73	109.03	117.74	147.72	84.09	88.30	116.62	114.42	83.34	96.30
Total Facility Paid FTE's	914.47	994.85	926.29	941.37	967.71	981.14	1,034.09	847.84	972.95	1,013.11	984.20	994.03	1,020.72
Paid FTE per AOB	6.28	5.68	5.32	5.13	5.14	5.78	5.31	4.68	5.50	5.39	5.37	5.63	5.29
Average Hourly Rate	\$ 51.95	\$ 55.05	\$ 57.15	\$ 53.27	\$ 56.73	\$ 52.38	\$ 51.89	\$ 58.62	\$ 54.62	\$ 57.16	\$ 56.31	\$ 55.32	\$ 54.83
Employed Avg Hourly F	\$ 46.52	\$ 48.34	\$ 48.81	\$ 47.59	\$ 48.34	\$ 46.91	\$ 46.21	\$ 53.42	\$ 47.23	\$ 47.32	\$ 49.54	\$ 48.29	\$ 48.97

Bay Area Hospital
Balance Sheet (Including Foundation)
July 2024

	<u>Jul-24</u>	<u>Preliminary Jun-24</u>	<u>Audited Jun-23</u>
Assets And Deferred Outflows Of Resources			
Current Assets			
Cash & Cash Equivalents	10,864,558	10,815,033	12,030,483
Accounts Receivable (Net)	28,283,078	28,459,041	19,921,642
Inventory	5,150,792	5,131,308	5,205,080
Other Current Assets	8,051,118	7,400,592	4,530,204
Total Current Assets	52,349,545	51,805,974	41,687,409
Assets Limited As to Use	48,686,938	47,940,908	53,401,226
Capital Assets			
Depreciable Capital Assets (Net)	68,547,061	69,238,682	74,844,553
Nondepreciable Capital Assets	1,647,650	1,410,340	1,690,791
Total Capital Assets (Net)	70,194,711	70,649,022	76,535,344
Leases and Subscriptions (Net)	9,222,409	9,455,681	11,477,240
Other Non Current Assets	691,148	684,051	1,096,420
Total Assets	181,144,751	180,535,634	184,197,639
Deferred Outflows Of Resources	9,489,130	9,489,130	13,585,354
Total Assets And Deferred Outflows	190,633,881	190,024,764	197,782,993
Liabilities, Deferred Inflows of Resources, And Net Position			
Current Liabilities			
Accounts Payable	(7,648,651)	(9,869,356)	(7,192,828)
Accrued Liabilities			
Payroll, payroll taxes, withholdings	(5,247,798)	(4,234,648)	(3,580,718)
Paid Time Off	(5,696,069)	(5,770,522)	(5,389,005)
Other	(8,035,003)	(6,483,501)	(5,890,925)
3rd Party Settlements Payable (net)	(4,881,639)	(3,750,353)	(5,676,967)
Long-Term Obligations - Current Portion	(3,551,281)	(3,551,281)	(3,545,686)
Deferred Revenue	0	0	(416,669)
Total Current Liabilities	(35,060,442)	(33,659,662)	(31,692,797)
Long Term Obligations (Net of Current Portion)	(49,304,580)	(49,503,478)	(51,946,347)
Other Noncurrent Liabilities	(3,018,041)	(3,010,944)	(3,093,390)
Net Pension Liability	(3,827,580)	(3,652,580)	(7,133,416)
Total Liabilities	(91,210,642)	(89,826,663)	(93,865,950)
Deferred Inflows Of Resources	-11,397,373	-11,397,373	-10,155,902
Total Liabilities & Deferred Cash Inflows	-102,608,015	-101,224,036	-104,021,852
Net Position	-88,800,728	-93,761,140	-128,860,256
Net Income/Loss	774,863	4,960,412	35,099,115
Total Liabilities, Deferred Inflows, Net Position	-190,633,881	-190,024,764	-197,782,993

**Bay Area Hospital
Compliance Certification
as of July 2024**

	TTM Sep-23	TTM Dec-23	TTM Mar-24	Preliminary TTM Jun-24	TTM Jul-24
A&D. Income Available for Debt Service (Quarterly)					
Excess Revenue over Expenses	\$ (21,329,204)	\$ (12,940,039)	\$ (7,443,119)	\$ (4,960,412)	\$ (4,397,720)
Add:					
Interest Expense	\$ 2,715,478	\$ 2,446,531	\$ 2,479,855	\$ 2,412,568	\$ 2,387,766
Depreciation	\$ 12,021,636	\$ 11,965,125	\$ 11,775,739	\$ 11,683,412	\$ 11,643,645
Amortization	\$ -	\$ -	\$ -	\$ -	\$ -
(Gain) or Loss on extinguishment of debt	\$ -	\$ -	\$ -	\$ -	\$ -
(Gain) or Loss on disposition of assets	\$ -	\$ -	\$ -	\$ -	\$ -
(Gain) or Loss on discontinued operations	\$ -	\$ -	\$ -	\$ -	\$ -
Adj. to value of assets or liabilities (accounting adjustments)	\$ -	\$ -	\$ -	\$ -	\$ -
Unrealized (Gains) or Loss on marketable securities	\$ (207,689)	\$ (1,162,258)	\$ (1,597,199)	\$ (2,447,475)	\$ (3,143,092)
(Gains) or Losses - M2M derivatives	\$ -	\$ -	\$ -	\$ -	\$ -
Non-recurring - Consultant, Severance, and Legal Fees	\$ 2,974,112	\$ 3,328,489	\$ 4,754,999	\$ 3,933,734	\$ 3,643,889
(D.1) Income Available for Debt Service	\$ (3,825,668)	\$ 3,637,848	\$ 9,970,275	\$ 10,621,827	\$ 10,134,488
(A.2) Debt Service Requirements (MADS)	\$ 3,904,267	\$ 3,904,267	\$ 3,904,267	\$ 3,904,267	\$ 3,904,267
(A.3) Ratio of Line D.1 to Line A.2	(0.98)	0.93	2.55	2.72	2.60
(D.2) Line D.1 must not be less than	\$ (15,000,000)	\$ (5,000,000)	\$ 2,000,000	\$ 5,000,000	\$ 5,000,000
(D.3) Borrower is in Compliance (Yes/No)	Yes	Yes	Yes	Yes	Yes
B.1 Days Cash on Hand (Monthly)					
Cash & Equivalents	\$ 13,117,050	\$ 9,470,509	\$ 5,514,827	\$ 10,815,033	\$ 10,864,558
Add: Marketable Securities/Board designated Funds	\$ 48,303,977	\$ 50,938,357	\$ 50,606,776	\$ 47,940,908	\$ 48,686,938
Less: Trustee Held funds	\$ -	\$ -	\$ -	\$ -	\$ -
Less: Outstanding Principal on short term debt	\$ -	\$ -	\$ -	\$ -	\$ -
Less: Proceeds from A/R factoring	\$ -	\$ -	\$ -	\$ -	\$ -
Less: Collateral Posting for Interest Rate Agreements	\$ -	\$ -	\$ -	\$ -	\$ -
Less: Outstanding Principal on Put Indebtedness	\$ -	\$ -	\$ -	\$ -	\$ -
Cash & Equivalents	\$ 61,421,027	\$ 60,408,866	\$ 56,121,603	\$ 58,755,941	\$ 59,551,495
B.2 Cash Operating Expenses					
Total Operating Expenses	\$ 243,196,104	\$ 244,669,983	\$ 247,865,831	\$ 250,727,532	\$ 252,963,366
Add: Interest Expenses	\$ 2,715,478	\$ 2,446,531	\$ 2,479,855	\$ 2,412,568	\$ 2,387,766
Less: Depreciation & Amortization	\$ 12,021,636	\$ 11,965,125	\$ 11,775,739	\$ 11,683,412	\$ 11,643,645
Less: Non-cash expenses	\$ -	\$ -	\$ -	\$ -	\$ -
Less: Losses on refinancing debt	\$ -	\$ -	\$ -	\$ -	\$ -
Less: Provision for uncollectable accounts	\$ -	\$ -	\$ -	\$ -	\$ -
Total Cash Operating Expenses	\$ 233,889,947	\$ 235,151,388	\$ 238,569,947	\$ 241,456,689	\$ 243,707,487
B.3 Line B2 divided by 365	\$ 640,794	\$ 644,250	\$ 653,616	\$ 661,525	\$ 667,692
B.4 Ratio of Line B.1 to Line B3	96	94	86	89	89
B.5 Line B.4 must not be less than	70	70	70	70	70
B.6 Borrower is in Compliance (Yes/No)	Yes	Yes	Yes	Yes	Yes
C.1 Unrestricted Liquid Funds (Monthly)					
Cash & Equivalents	\$ 13,117,050	\$ 9,470,509	\$ 5,514,827	\$ 10,815,033	\$ 10,864,558
Add: Marketable Securities/Board designated Funds	\$ 48,303,977	\$ 50,938,357	\$ 50,606,776	\$ 47,940,908	\$ 48,686,938
Unrestricted Liquid Funds	\$ 61,421,027	\$ 60,408,866	\$ 56,121,603	\$ 58,755,941	\$ 59,551,495
C.2 Line C.1 must not be less than	\$ 45,000,000	\$ 45,000,000	\$ 45,000,000	\$ 45,000,000	\$ 45,000,000
C.3 Borrower is in Compliance (Yes/No)	Yes	Yes	Yes	Yes	Yes

Signature of Bay Area Hospital:

Name: Mary Lou Jato

Title: Chief Financial Officer

Date: 08/18/24