



Month End Financial Narrative  
For month ending January 31, 2024

Overall, Bay Area Hospital reported a loss of \$1.4M in January, against budgeted loss of \$403K. Gross Revenue for January was \$67.2M and Net Revenue ended the month at \$21.0M, with a Net to Gross Revenue Margin of 32.2%.

January 2025	Month To Date					Year to Date				
	Actual	Budget	Variance	Prior Year	Variance	Actual	Budget	Variance	Prior Year	Variance
Total Gross Patient Revenue	67,248,378	64,923,002	2,325,377	61,068,863	6,179,516	435,582,468	447,660,525	(12,078,056)	406,773,657	28,808,812
Total Deductions	46,258,929	42,504,323	3,754,605	39,098,529	7,160,400	295,626,667	293,114,413	2,512,254	268,041,550	27,585,118
Other Revenue	651,119	272,730	378,389	321,481	329,638	2,685,033	1,909,111	775,922	1,784,481	900,552
<b>Total Net Revenue</b>	<b>21,640,569</b>	<b>22,691,408</b>	<b>(1,050,840)</b>	<b>22,291,815</b>	<b>(651,246)</b>	<b>142,640,834</b>	<b>156,455,222</b>	<b>(13,814,388)</b>	<b>140,516,588</b>	<b>2,124,246</b>
Wages, Benefits, Contract L	13,220,669	12,685,431	(535,238)	12,183,365	(1,037,303)	85,372,377	82,630,537	(2,741,840)	78,371,082	(7,001,294)
Supplies	3,457,835	4,015,747	557,911	4,010,119	552,283	26,046,681	27,904,910	1,858,230	25,224,992	(821,689)
Other Supplies	6,331,748	6,393,060	61,312	5,799,189	(532,559)	43,115,171	44,444,081	1,328,910	39,080,706	(4,034,465)
<b>Total Operating Expenses</b>	<b>23,010,252</b>	<b>23,094,237</b>	<b>83,985</b>	<b>21,992,673</b>	<b>(1,017,579)</b>	<b>154,534,228</b>	<b>154,979,528</b>	<b>445,300</b>	<b>142,676,780</b>	<b>(11,857,448)</b>
<b>Net Operating Income</b>	<b>(1,369,684)</b>	<b>(402,828)</b>	<b>(966,855)</b>	<b>299,142</b>	<b>(1,668,825)</b>	<b>(11,893,394)</b>	<b>1,475,694</b>	<b>(13,369,088)</b>	<b>(2,160,193)</b>	<b>(9,733,202)</b>
Non-Operating Income/Expense	230,475	(95,851)	326,326	(177,904)	408,379	1,522,643	(658,235)	2,180,878	924,303	598,340
<b>Net Income</b>	<b>(1,139,208)</b>	<b>(498,680)</b>	<b>(640,529)</b>	<b>121,238</b>	<b>(1,260,446)</b>	<b>(10,370,751)</b>	<b>817,459</b>	<b>(11,188,211)</b>	<b>(1,235,889)</b>	<b>(9,134,862)</b>

## VOLUMES

### Inpatient Discharges & Days

- For January, Inpatient discharges were below budget by 28; however, they were 5 higher than last year (585 vs 613 vs 580). Patient days are 189 lower than budget and 321 lower than last year (2,372 vs 2,561 vs 2,693). The average length of stay (ALOS) is 4.05 which is lower than budget of 4.18 and last year's 4.64.
- Year to date (YTD) discharges came in under budget by 336 and over last year by 84 (3,3913 vs 4,249 vs 3,828). YTD Patient Days are lower than budget by 892 but higher than last year by 647 (16,868 vs 17,760 vs 16,221). ALOS YTD is 4.31 vs 4.18 budget vs 4.24 last year.

Admits continue to be behind budget due to the loss of some community providers that are included in the budget. Compared to last year, Ortho admits were 18 less this month compared to last year and Urology was down by 20. Infection Disease and Septicemia were both higher than last year (16 and 14 respectively), as was General Medical at 14 and pulmonology at 11 higher than last year.

### ED Visits

- ED visits are 383 above budget for the month and 357 above last year (2,661 vs 2,278 vs 2,304). 17.9% of all ED Visits were admitted in January, compared to 19.9% in January a year ago. Chief complaints include Abdominal Pain, Shortness of Breath, Chest Pain, and Coughs.
- Patients leaving without being seen (LWBS) was .50% in January (0.29% in November vs. .62% in December). Last January we are at 0.97%. We are on a 13-month trend of being below 1.1%. Anything under 2% is considered best practice.
- YTD visits are 17,748 vs. 15,798 budgeted vs 15,626 last year-to-date.

### Operating Room Cases

- MTS as 46 below budget and 10 below last year (295 vs 341 vs 305). Verses last year the largest decline was GYN and Urology cases at 10 each, followed by Orthopedics at 9. We saw more General Cases (23) vs same month last year. Our only Plastics surgeon resigned from medical staff (~4 cases/month). Budget included physicians that are no longer in the area.



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- YTD surgeries are 326 below budget and 190 below last year (2,040 vs 2,366 vs 2,230). The largest decreases YTD are Urological (136) and GYN (101). We have seen more Ortho cases (55) and Plastics (29) YTD vs Last year YTD.

**Cardiac Cath Cases**

- In January there are 108 Cath Lab cases vs. budget of 115. January of last year had 115. Cath lab was on divert for about a week in January.
- 716 YTD cases brings us 15 below our YTD budget of 731 with prior year YTD actual of 740 cases. This is primarily due to the lab being down for about a week in each September, December & January.

**Outpatient Visits**

- OP Visits are down 150 from budget and 395 compared to a year ago (11,768 vs 11,918 vs 12,163). The most substantial decrease this month is seen in Lab, Med Oncology, and Cardiology Clinic. We are seeing more patients in Emergency Room, Mammography, Wound Care and Outpatient Infusion vs same month last year.
- Our YTD is below budget by 2,877 and YTD last year 2,100 (79,777 vs 82,654 vs 81,877). Substantially, the same departments for the month are ahead/below for YTD.

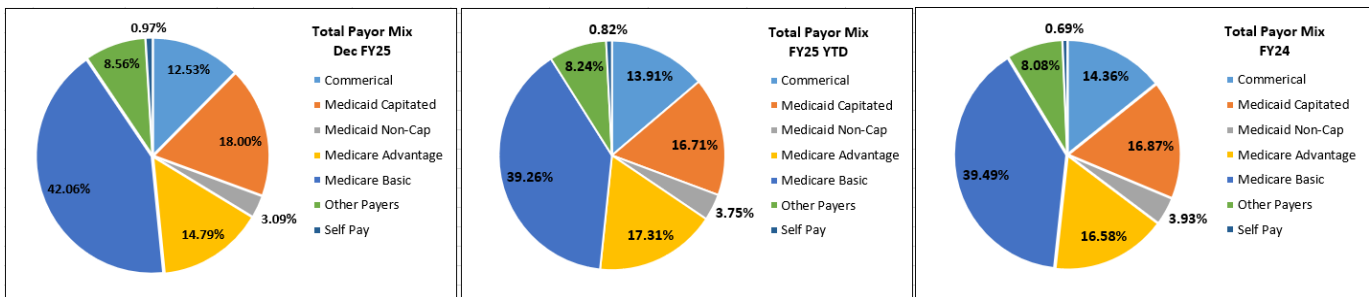
**REVENUES**

**Gross Revenues**

- January's Gross Revenues came in at \$67.2M, which is \$2.3M (3.6%) above the budget of \$64.9M. Cardiac Cath Lab and Prefontaine revenues are the drivers of the positive budget variance as a physician caught up on their documentation and charges were able to drop. Departments with large deficits to budget include Operating Room and Pharmacy-Infusion. Compared to last year, gross revenue is \$6.1M (10.1%) higher (\$67.2M vs. \$61.1M).
- Variance in Gross Revenues vs budget is \$8.9M favorable due to Rate and \$6.6M unfavorable due to Volume.

**Deductions from Revenue**

- As a %, Deductions from Revenue are higher than budget at 67.8% vs. 65.05% (32.2% vs 35.0% revenue realization rates). As has been the trend, we have been seeing a decline in Commercial payor mix. January, however, we saw an extremely low Commercial Mix of 12.53%.
- In FY22 Commercial payor mix was 16.40%, FY23 was 15.91%, FY24 as 14.36% and thus far in FY25 it is 13.91%.
- Net Revenues are impacted this month by \$544K unfavorable due to payor mix difference from Budget and \$1.3M negative impact from Budgeted Net Realization Rate.





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### Other Revenues

- Current month actuals are \$651K vs \$273K budget vs \$321K last year. Higher 340B rebates is the driver of the increase.
- YTD \$2.7M actual vs \$1.9M budget vs \$1.8M last year. Again, the increase is due to 340B Pharmacy rebates.

### Net Revenues

- Net Revenue for the month is below budget by \$1.1M and below last year by \$651K (\$21.6M vs. \$22.6M vs. \$22.2M).
- YTD is below budget by \$13.8M and above last year by \$2.2M (\$142.6M vs. \$156.4M vs. \$140.5M).

## EXPENSES

### Salaries

- Salaries are \$289K over budget and \$1.0M over last year (\$8.3M vs. \$8.1M vs. \$7.3M). The average hourly rate of \$51.05 for employed staff is below the budgeted rate of \$52.02 and \$4.85 above last year's rate of \$46.21. Less contract labor, PTO usage and pay rate increases, including a shift of Pediatric Hospitals from purchase services to employed, are the drivers of the increase.
- Year to date salaries are \$2.8M over budget and \$7.3M over last year (\$57.8M vs \$55.0M vs \$50.0M).

### Contract labor

- MTD is over budget by \$204K and under last year by \$571K (\$1.7M vs \$1.5M vs \$2.2M). Physician contract labor was over budget by \$271K and \$348k over last year.
- Year to date contract labor is over budget by \$1.0M and under prior year by \$1.2K (\$12.4M vs \$11.3M vs \$13.6M).

### Benefits

- Overall Benefits expense for the month of January over budget by \$92K, and over last year by \$573K (\$3.3M actual vs \$3.2M budget vs \$2.7M last year). Overage vs budget is due to higher PTO accruals. All benefit categories are higher than last year. As a % of wages benefits were 39.2% this month vs 39.2% budget and 36.9% last year.
- Year to date benefits are under budget by \$1.2M and over the prior year by \$910K (\$15.2M vs \$16.3M vs \$14.3M). As a % of wages benefits were 26.7% this year vs 29.7% budget and 28.3% last year.

Overall, Salary/Wages/Benefits/Contract labor per Adjusted Patient Day for the month is \$2,442 which is above the budget of \$2,140 and below last year of \$2,020. YTD actual of \$2,951 is above budget of \$1,971 and above prior year of \$2,072.

### Physician and Pro-fees

- Near budget and last year for the month (\$1.6M vs. \$1.6M vs \$1.6M)
- YTD is below budget by \$714K and below the prior year by \$171K (\$10.9M vs \$11.6M vs \$11.1M).



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### Supplies

- For the current month, supply costs are \$558K favorable to budget and \$552K lower compared to the prior year (\$3.5M vs \$4.0M vs \$4.0M). Drug spend and Cardiac Implants are the drivers of the variances. Supply Expense as a % of Net Revenues are 16.5% actual, 17.9% budget and 18.3% last year.
- Year to date, supply costs are \$1.9M below budget and below the prior year's costs by \$822K (\$26.0M vs \$27.9M vs \$25.2M). YTD Variance reason are similar. YTD Supply Expense as a % of Net Revenues are 18.6% actual, 18.1% budget and 18.2% last year.

### Purchased Services

- For the current month, Purchased Services costs are \$113K higher than budget and \$699K above the prior year (\$2.4M vs \$2.2M vs \$1.7M). Workday expense is now recognized in this category vs Depreciation since the contract was only signed for one year. Compared to last year the variance is due to outsourced revenue cycle.
- Year to date, Purchased Services costs are \$219K over budget and \$4.4M higher than the prior year (\$14.8M vs \$14.7M vs \$10.5M). The largest variance is due to the outsourcing of Revenue Cycle.

### Lease/Rentals

- For the current month, Leases/Rentals costs are \$10K unfavorable to budget and \$13K over the prior year (\$26K vs \$16K vs \$14K)
- Year to date, Leases/Rentals costs are close to budget and \$24K above the prior year (\$118K vs \$108K vs \$94K).

### Depreciation

- For the current month, Depreciation costs are \$144 favorable to budget and \$941 favorable compared to the prior year (\$774K vs \$918K vs \$941K) due to lower subscription amortization since the Workday contract was only renewed for one year.
- Year to date, Depreciation costs are \$382K below budget and \$435K below the prior year (\$6.4M vs \$6.7M vs \$6.8M).

### Other Operating expense

- For the current month, Other Operating Expenses are near budget and prior year (\$1.6M vs \$1.6M vs \$1.6M).
- Year to date, Other Operating Expenses are \$461K below budget and \$227K above last year (\$10.8M vs \$11.3M vs \$10.6M). Compared to last year we have higher utilities, insurance premiums and lower provider tax.

### Non-Operating Income and Expense

- \$326K above Budget and \$408K above prior year (income of \$230K vs budget loss of \$96K vs last year loss of \$178K). Variance is due to slightly favorable market conditions.
- Year to date, we are higher than budget by \$2.2M and last year by \$598K (\$1.5M vs budget loss of \$658K and last year income of \$924K).



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### **Balance Sheet**

Cash and Cash Equivalents are \$8.1M at the end of January and Assets limited to use are \$36M for an overall cash balance of \$44.2M. Overall cash and investments decreased about \$8.9M over last month.

Days Cash on Hand is 64 days.

Account Receivable (net) increased slightly from the prior month to end at \$30.2M.

Prepays increased by \$2.1M due to payment of Insurance, Workday and other contracts.

Current liabilities decreased by \$5.8M compared to last month, primarily in the area of Accounts Payable (\$4.3M) and Accrued Payroll (\$2.8M). PTO Payable increased by \$871K

The Current Ratio is 2.92 and Debt to Capitalization is 39.8%.

# Bay Area Hospital

Consolidated Income Statement - January 2025

	Month to Date							Year to Date						
	Actual	Budget	Variance	Var %	Prior Year	Variance	Var %	Actual	Budget	Variance	Var %	Prior Year	Variance	Var %
<b>Gross Patient Revenue</b>														
Inpatient Revenue	29,469,328	27,580,890	1,888,438	6.8%	27,261,325	2,208,003	8.1%	180,842,616	189,661,003	(8,818,387)	-4.6%	174,470,768	6,371,848	3.7%
Outpatient Revenue	37,779,051	37,342,112	436,939	1.2%	33,807,538	3,971,513	11.7%	254,739,853	257,999,522	(3,259,669)	-1.3%	232,302,889	22,436,964	9.7%
<b>Total Gross Patient Revenue</b>	<b>67,248,378</b>	<b>64,923,002</b>	<b>2,325,377</b>	<b>3.6%</b>	<b>61,068,863</b>	<b>6,179,516</b>	<b>10.1%</b>	<b>435,582,468</b>	<b>447,660,525</b>	<b>(12,078,056)</b>	<b>-2.7%</b>	<b>406,773,657</b>	<b>28,808,812</b>	<b>7.1%</b>
Deductions	45,425,365	41,725,247	(3,700,118)	-8.9%	38,532,815	(6,892,550)	-17.9%	288,951,662	287,742,499	(1,209,163)	-0.4%	265,694,331	(23,257,331)	-8.8%
Bad Debt	406,037	259,692	(146,345)	-56.4%	255,645	(150,391)	-58.8%	3,076,251	1,790,638	(1,285,613)	-71.8%	980,339	(2,095,912)	-213.8%
Charity	427,527	519,384	91,857	17.7%	310,069	(117,459)	-37.9%	3,598,754	3,581,276	(17,478)	-0.5%	1,366,880	(2,231,874)	-163.3%
<b>Total Deductions</b>	<b>46,258,929</b>	<b>42,504,323</b>	<b>(3,754,605)</b>	<b>-8.8%</b>	<b>39,098,529</b>	<b>(7,160,400)</b>	<b>-18.3%</b>	<b>295,626,667</b>	<b>293,114,413</b>	<b>(2,512,254)</b>	<b>-0.9%</b>	<b>268,041,550</b>	<b>(27,585,118)</b>	<b>-10.3%</b>
<b>Net Healthcare Revenue</b>	<b>20,989,450</b>	<b>22,418,678</b>	<b>(1,429,229)</b>	<b>-6.4%</b>	<b>21,970,334</b>	<b>(980,884)</b>	<b>-4.5%</b>	<b>139,955,801</b>	<b>154,546,111</b>	<b>(14,590,310)</b>	<b>-9.4%</b>	<b>138,732,107</b>	<b>1,223,694</b>	<b>0.9%</b>
Other Oper Revenue	651,119	272,730	378,389	138.7%	321,481	329,638	102.5%	2,685,033	1,909,111	775,922	40.6%	1,784,481	900,552	50.5%
<b>Total Net Revenue</b>	<b>21,640,569</b>	<b>22,691,408</b>	<b>(1,050,840)</b>	<b>-4.6%</b>	<b>22,291,815</b>	<b>(651,246)</b>	<b>-2.9%</b>	<b>142,640,834</b>	<b>156,455,222</b>	<b>(13,814,388)</b>	<b>-8.8%</b>	<b>140,516,588</b>	<b>2,124,246</b>	<b>1.5%</b>
Net to Gross Ratio	32.2%	35.0%			36.5%			32.7%	34.9%			34.5%		
Salaries	8,290,688	8,051,816	(238,872)	-3.0%	7,254,813	(1,035,875)	-14.3%	57,826,185	54,962,057	(2,864,128)	-5.2%	50,497,824	(7,328,361)	-14.5%
Contract Labor	1,679,801	1,475,215	(204,586)	-13.9%	2,251,031	571,230	25.4%	12,360,362	11,328,783	(1,031,580)	-9.1%	13,597,252	1,236,890	9.1%
Benefits	3,250,180	3,158,400	(91,780)	-2.9%	2,677,522	(572,658)	-21.4%	15,185,830	16,339,698	1,153,868	7.1%	14,276,006	(909,823)	-6.4%
Physician & Prof Fee	1,584,947	1,637,235	52,288	3.2%	1,599,320	14,373	0.9%	10,934,839	11,649,241	714,402	6.1%	11,105,912	171,074	1.5%
Supplies	3,457,835	4,015,747	557,911	13.9%	4,010,119	552,283	13.8%	26,046,681	27,904,910	1,858,230	6.7%	25,224,992	(821,689)	-3.3%
Purchased Services	2,363,672	2,250,124	(113,548)	-5.0%	1,664,442	(699,230)	-42.0%	14,902,075	14,683,444	(218,631)	-1.5%	10,513,444	(4,388,631)	-41.7%
Leases/Rentals	26,319	16,487	(9,832)	-59.6%	13,683	(12,635)	-92.3%	118,355	108,647	(9,708)	-8.9%	94,370	(23,985)	-25.4%
Depreciation	773,830	918,182	144,352	15.7%	941,053	167,223	17.8%	6,360,257	6,742,089	381,832	5.7%	6,794,778	434,520	6.4%
Other Oper Expense	1,582,981	1,571,032	(11,949)	-0.8%	1,580,690	(2,291)	-0.1%	10,799,646	11,260,661	461,015	4.1%	10,572,202	(227,444)	-2.2%
<b>Total Operating Expenses</b>	<b>23,010,252</b>	<b>23,094,237</b>	<b>83,985</b>	<b>0.4%</b>	<b>21,992,673</b>	<b>(1,017,579)</b>	<b>-4.6%</b>	<b>154,534,228</b>	<b>154,979,528</b>	<b>445,300</b>	<b>0.3%</b>	<b>142,676,780</b>	<b>(11,857,448)</b>	<b>-8.3%</b>
<b>Net Operating Income</b>	<b>(1,369,684)</b>	<b>(402,828)</b>	<b>(966,855)</b>	<b>240.0%</b>	<b>299,142</b>	<b>(1,668,825)</b>	<b>-557.9%</b>	<b>(11,893,394)</b>	<b>1,475,694</b>	<b>(13,369,088)</b>	<b>-906.0%</b>	<b>(2,160,193)</b>	<b>(9,733,202)</b>	<b>450.6%</b>
Investment Income	211,196	-	211,196	0.0%	(64,707)	275,904	-426.4%	1,340,404	-	1,340,404	0.0%	1,596,403	(255,999)	-16.0%
Other Nonop Inc(Exp)	39,529	101,319	(61,790)	-61.0%	105,405	(65,876)	-62.5%	1,252,891	709,235	543,656	76.7%	784,237	468,654	59.8%
Interest Expense	(20,250)	(197,170)	176,920	-89.7%	(218,601)	198,351	-90.7%	(1,070,653)	(1,367,470)	296,817	-21.7%	(1,456,337)	385,684	-26.5%
<b>Net Income</b>	<b>(1,139,208)</b>	<b>(498,680)</b>	<b>(640,529)</b>	<b>128.4%</b>	<b>121,238</b>	<b>(1,260,446)</b>	<b>-1039.6%</b>	<b>(10,370,751)</b>	<b>817,459</b>	<b>(11,188,211)</b>	<b>-1368.7%</b>	<b>(1,235,889)</b>	<b>(9,134,862)</b>	<b>739.1%</b>
Contractual %	-68.8%	-65.5%	-3.3%		-64.0%			-67.9%	-65.5%	-2.4%		-65.9%		
<b>Operating Margin</b>	<b>-6.3%</b>	<b>-1.8%</b>	<b>-4.6%</b>	<b>256.5%</b>	<b>1.3%</b>	<b>-7.7%</b>		<b>-8.3%</b>	<b>0.9%</b>	<b>-9.3%</b>	<b>-984.0%</b>	<b>-1.5%</b>	<b>-6.80%</b>	<b>442.4%</b>
<b>Operating EBIDTA</b>	<b>(595,854)</b>	<b>515,354</b>	<b>(1,111,207)</b>	<b>-215.6%</b>	<b>1,240,195</b>	<b>(1,836,049)</b>	<b>-148.0%</b>	<b>(5,533,137)</b>	<b>8,217,783</b>	<b>(13,750,920)</b>	<b>-167.3%</b>	<b>4,634,585</b>	<b>(10,167,722)</b>	<b>-219.4%</b>
<b>Operating EBIDTA %</b>	<b>-2.8%</b>	<b>2.3%</b>	<b>-5.0%</b>	<b>-221.2%</b>	<b>5.6%</b>	<b>-8.3%</b>		<b>-3.9%</b>	<b>5.3%</b>	<b>-9.1%</b>	<b>-173.9%</b>	<b>3.3%</b>	<b>-7.18%</b>	<b>-217.6%</b>
<b>EBIDTA</b>	<b>(345,129)</b>	<b>616,673</b>	<b>(961,801)</b>	<b>-156.0%</b>	<b>1,280,892</b>	<b>(1,626,021)</b>	<b>-126.9%</b>	<b>(2,939,842)</b>	<b>8,927,018</b>	<b>(11,866,859)</b>	<b>-132.9%</b>	<b>7,015,225</b>	<b>(9,955,067)</b>	<b>-141.9%</b>
<b>EBIDTA %</b>	<b>-1.6%</b>	<b>2.7%</b>	<b>-4.3%</b>	<b>-158.7%</b>	<b>5.7%</b>	<b>-7.3%</b>		<b>-2.1%</b>	<b>5.7%</b>	<b>-7.8%</b>	<b>-136.1%</b>	<b>5.0%</b>	<b>-7.05%</b>	<b>-141.3%</b>
<b>Key Stats</b>														
Discharges	585	613	(28)	-4.5%	580	5	0.9%	2,788	4,249	(1,461)	-34.4%	3,828	(1,040)	-27.2%
Patient Days	2,372	2,561	(189)	-7.4%	2,693	(321)	-11.9%	12,009	17,760	(5,751)	-32.4%	16,221	(4,212)	-26.0%
LOS	4.05	4.18	(0.13)	-3.0%	4.64	(0.59)	-12.7%	4.31	4.18	0.13	3.0%	4.24	0.07	1.7%
Adjusted Days	5,413	6,028	(615)	-10.2%	6,033	(620)	-10.3%	28,925	41,920	(12,995)	-31.0%	37,819	(8,894)	-23.5%
Adjusted Discharges	1,335	1,442	(107)	-7.4%	1,299	36	2.7%	6,715	10,028	(3,313)	-33.0%	8,925	(2,210)	-24.8%
<b>Per Adjusted Day</b>														
Net Revenue/APD	3,878	3,719	159	4.3%	3,642	236	6.5%	4,839	3,687	1,152	31.2%	3,668	1,170	31.9%
SWB+CL/APD	2,442	2,104	(338)	-16.1%	2,020	423	20.9%	2,951	1,971	(980)	-49.7%	2,072	879	42.4%
Salary+CL/APD	1,842	1,580	(262)	-16.5%	1,576	266	16.9%	2,426	1,581	(845)	-53.4%	1,695	732	43.2%
Supply Cost/APD	639	666	27	4.1%	665	(26)	-3.9%	900	666	(235)	-35.3%	667	233	35.0%
Other Expense/APD	585	532	(53)	-10.0%	527	58	11.0%	751	547	(205)	-37.5%	573	178	31.1%
<b>Per Adjusted Discharge</b>														
Net Revenue/Adj DC	15,723	15,547	176	1.1%	16,910	(1,187)	-7.0%	20,841	15,411	5,431	35.2%	15,544	5,297	34.1%
SWB+CL/Adj DC	9,903	8,797	(1,107)	-12.6%	9,377	526	5.6%	12,713	8,240	4,474	-54.3%	8,781	3,932	44.8%
Salary+CL/Adj DC	7,469	6,607	(862)	-13.0%	7,316	152	2.1%	10,452	6,610	(3,842)	-58.1%	7,182	3,270	45.5%
Supply Cost/Adj DC	2,590	2,785	195	7.0%	3,086	(496)	-16.1%	3,879	2,783	(1,096)	-39.4%	2,826	1,053	37.2%
Other Expense/Adj DC	2,373	2,225	(148)	-6.7%	2,448	(74)	-3.0%	3,237	2,284	(952)	-41.7%	2,429	808	33.3%
<b>Pct of Net Revenue</b>														
SWB+CL	63.0%	56.6%	-6.4%		55.5%	-7.5%		61.0%	53.5%	-7.5%		56.5%	-4.5%	
Supplies	16.5%	17.9%	1.4%		18.3%	1.8%		18.6%	18.1%	-0.6%		18.2%	-0.4%	
Other Expense	15.1%	14.3%	-0.8%		14.5%	-0.6%		15.5%	14.8%	-0.7%		15.6%	0.1%	
Bad Debt & Charity	4.0%	3.5%	0.5%		2.6%	-1.4%		4.8%	3.5%	1.3%		1.7%	-3.1%	
<b>FTE's</b>														
Total Salary FTE's	919.22	876.11	(43.12)	-4.9%	886.37	(32.86)	-3.7%	386.70	876.11	489.40	55.9%	864.99	478.28	55.3%
Total Contract FTE's	51.94	67.31	15.37	22.8%	147.72	95.78	64.8%	40.04	67.31	27.27	40.5%	100.89	60.85	60.3%
<b>Total Facility Paid FTEs</b>	<b>971.16</b>	<b>943.42</b>	<b>(27.75)</b>	<b>-2.9%</b>	<b>1,034.09</b>	<b>62.93</b>	<b>6.1%</b>	<b>426.74</b>	<b>943.42</b>	<b>516.67</b>	<b>54.8%</b>	<b>965.88</b>	<b>539.14</b>	<b>55.8%</b>
Paid FTE per Adj Day	5.56	4.85	(0.71)	-14.6%	5.31	(0.25)	-4.7%	3.20	4.84	1.64	33.8%	5.49	2.29	41.7%
Average Hourly Rate	\$ 58.12	\$ 57.16	(0.95)	-1.7%	\$ 51.89	(6.22)	-12.0%	\$ 133.00	\$ 57.35	(75.65)	-131.9%	\$ 54.01	(78.99)	-146.2%
Employed Avg Hourly Rate	\$ 51.05	\$ 52.02	0.97	1.9%	\$ 46.21	(4.85)	-10.5%	\$ 120.92	\$ 51.20	(69.72)	-136.2%	\$ 47.52	(73.41)	-154.5%

**Bay Area Hospital**  
**Balance Sheet (Including Foundation)**  
**01/31/2025**

**Audited**  
**Jun-24**

**Jan-25**

**Dec-24**

**Assets And Deferred Outflows Of Resources**

Current Assets

Cash & Cash Equivalents	8,133,754	10,298,563	10,815,033
Accounts Receivable (Net)	30,246,799	30,185,212	28,459,041
Inventory	5,021,104	5,062,100	5,131,308
Other Current Assets	11,033,700	7,745,518	7,400,592

<b>Total Current Assets</b>	<b>54,435,358</b>	<b>53,291,393</b>	<b>51,805,974</b>
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Assets Limited As to Use

36,051,968	42,849,887	47,940,908
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Capital Assets

Depreciable Capital Assets (Net)	64,703,175	65,211,803	69,238,682
Nondepreciable Capital Assets	1,967,552	1,912,108	1,410,340

<b>Total Capital Assets (Net)</b>	<b>66,670,726</b>	<b>67,123,911</b>	<b>70,649,022</b>
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Leases and Subscriptions (Net)

7,937,509	8,048,935	9,455,681
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Other Non Current Assets

794,609	784,999	684,051
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**Total Assets**

<b>165,890,170</b>	<b>172,099,126</b>	<b>180,535,634</b>
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Deferred Outflows Of Resources

9,489,130	9,489,130	9,489,130
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**Total Assets And Deferred Outflows**

<b>175,379,300</b>	<b>181,588,256</b>	<b>190,024,764</b>
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**Liabilities, Deferred Inflows of Resources, And Net Position**

Current Liabilities

Accounts Payable	(6,140,569)	(10,457,670)	(9,869,356)
Accrued Liabilities			
Payroll, payroll taxes, withholdings	(1,992,257)	(4,810,323)	(4,234,648)
Paid Time Off	(5,961,391)	(5,090,280)	(5,770,522)
Other	(8,021,973)	(7,614,651)	(6,483,501)
3rd Party Settlements Payable (net)	(5,331,639)	(5,256,639)	(3,750,353)
Long-Term Obligations - Current Portion	(3,551,281)	(3,551,281)	(3,551,281)
Deferred Revenue	0	0	0

<b>Total Current Liabilities</b>	<b>(30,999,110)</b>	<b>(36,780,844)</b>	<b>(33,659,662)</b>
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Long Term Obligations (Net of Current Portion)

(48,266,974)	(47,603,399)	(49,503,478)
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Other Noncurrent Liabilities

(3,121,502)	(3,111,892)	(3,010,944)
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Net Pension Liability

(3,165,879)	(3,138,219)	(3,652,580)
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**Total Liabilities**

<b>(85,553,465)</b>	<b>(90,634,355)</b>	<b>(89,826,663)</b>
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Deferred Inflows Of Resources

(11,397,373)	(11,397,373)	(11,397,373)
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Inter Fund Payables/Receivables

1,514	12,656	
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**Total Liabilities & Deferred Cash Inflows**

<b>(96,949,324)</b>	<b>(102,019,072)</b>	<b>(101,224,036)</b>
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Net Position

(88,800,728)	(88,800,728)	(93,761,140)
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Net Income/Loss

10,370,751	9,231,543	4,960,412
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**Total Liabilities, Deferred Inflows, Net Position**

<b>(175,379,300)</b>	<b>(181,588,256)</b>	<b>(190,024,764)</b>
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**Bay Area Hospital  
Compliance Certification  
as of January 2025**

	TTM		Audited		TTM	
	Mar-24	Jun-24	Sep-24	Dec-24	Jan-25	
<b>A&amp;D. Income Available for Debt Service (Quarterly)</b>						
Excess Revenue over Expenses	\$ (7,443,119)	\$ (4,960,412)	\$ (5,495,412)	\$ (12,852,178)	\$ (14,112,625)	
Add:						
Interest Expense	\$ 2,479,855	\$ 2,412,568	\$ 2,339,585	\$ 2,225,235	\$ 2,026,884	
Depreciation	\$ 11,775,739	\$ 11,683,412	\$ 11,556,031	\$ 11,416,116	\$ 11,248,893	
Amortization	\$ -	\$ -	\$ -	\$ -	\$ -	
(Gain) or Loss on extinguishment of debt	\$ -	\$ -	\$ -	\$ -	\$ -	
(Gain) or Loss on disposition of assets	\$ -	\$ -	\$ -	\$ -	\$ -	
(Gain) or Loss on discontinued operations	\$ -	\$ -	\$ -	\$ -	\$ -	
Adj. to value of assets or liabilities (accounting adjustments)	\$ -	\$ -	\$ -	\$ -	\$ -	
Unrealized (Gains) or Loss on marketable securities	\$ (1,597,199)	\$ (2,447,475)	\$ (5,442,645)	\$ (2,260,096)	\$ (2,799,801)	
(Gains) or Losses - M2M derivatives	\$ -	\$ -	\$ -	\$ -	\$ -	
Non-recurring - Consultant, Severance, and Legal Fees	\$ 4,754,999	\$ 3,933,734	\$ 2,516,888	\$ 1,916,405	\$ 1,888,755	
<b>(D.1) Income Available for Debt Service</b>	<b>\$ 9,970,275</b>	<b>\$ 10,621,827</b>	<b>\$ 5,474,448</b>	<b>\$ 445,482</b>	<b>\$ (1,747,894)</b>	
(A.2) Debt Service Requirements (MADS)	\$ 3,904,267	\$ 3,904,267	\$ 3,904,267	\$ 3,904,267	\$ 3,904,267	
<b>(A.3) Ratio of Line D.1 to Line A.2</b>	<b>2.55</b>	<b>2.72</b>	<b>1.40</b>	<b>0.11</b>	<b>(0.45)</b>	
(D.2) Line D.1 must not be less than	\$ 2,000,000	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000	\$ 5,000,000	
<b>(D.3) Borrower is in Compliance (Yes/No)</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>No</b>	<b>No</b>	
<b>B.1 Days Cash on Hand (Monthly)</b>						
Cash & Equivalents	\$ 5,514,827	\$ 10,815,033	\$ 9,603,221	\$ 10,298,563	\$ 8,133,754	
Add: Marketable Securities/Board designated Funds	\$ 50,606,776	\$ 47,940,908	\$ 43,596,706	\$ 42,849,887	\$ 36,051,968	
Less: Trustee Held funds	\$ -	\$ -	\$ -	\$ -	\$ -	
Less: Outstanding Principal on short term debt	\$ -	\$ -	\$ -	\$ -	\$ -	
Less: Proceeds from A/R factoring	\$ -	\$ -	\$ -	\$ -	\$ -	
Less: Collateral Posting for Interest Rate Agreements	\$ -	\$ -	\$ -	\$ -	\$ -	
Less: Outstanding Principal on Put Indebtedness	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Cash &amp; Equivalents</b>	<b>\$ 56,121,603</b>	<b>\$ 58,755,941</b>	<b>\$ 53,199,926</b>	<b>\$ 53,148,450</b>	<b>\$ 44,185,722</b>	
<b>B.2 Cash Operating Expenses</b>						
Total Operating Expenses	\$ 247,865,831	\$ 250,727,532	\$ 256,974,342	\$ 261,584,751	\$ 262,602,331	
Add: Interest Expenses	\$ 2,479,855	\$ 2,412,568	\$ 2,339,585	\$ 2,225,235	\$ 2,026,884	
Less: Depreciation & Amortization	\$ 11,775,739	\$ 11,683,412	\$ 11,556,031	\$ 11,416,116	\$ 11,248,893	
Less: Non-cash expenses	\$ -	\$ -	\$ -	\$ -	\$ -	
Less: Losses on refinancing debt	\$ -	\$ -	\$ -	\$ -	\$ -	
Less: Provision for uncollectable accounts	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Total Cash Operating Expenses</b>	<b>\$ 238,569,947</b>	<b>\$ 241,456,689</b>	<b>\$ 247,757,896</b>	<b>\$ 252,393,870</b>	<b>\$ 253,380,322</b>	
B.3 Line B2 divided by 365	\$ 653,616	\$ 661,525	\$ 678,789	\$ 691,490	\$ 694,193	
B.4 Ratio of Line B.1 to Line B3	86	89	78	77	64	
B.5 Line B.4 must not be less than	<b>70</b>	<b>70</b>	<b>70</b>	<b>70</b>	<b>70</b>	
<b>B.6 Borrower is in Compliance (Yes/No)</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>No</b>	
<b>C.1 Unrestricted Liquid Funds (Monthly)</b>						
Cash & Equivalents	\$ 5,514,827	\$ 10,815,033	\$ 9,603,221	\$ 10,298,563	\$ 8,133,754	
Add: Marketable Securities/Board designated Funds	\$ 50,606,776	\$ 47,940,908	\$ 43,596,706	\$ 42,849,887	\$ 36,051,968	
<b>Unrestricted Liquid Funds</b>	<b>\$ 56,121,603</b>	<b>\$ 58,755,941</b>	<b>\$ 53,199,926</b>	<b>\$ 53,148,450</b>	<b>\$ 44,185,722</b>	
<b>C.2 Line C.1 must not be less than</b>	<b>\$ 45,000,000</b>	<b>\$ 45,000,000</b>	<b>\$ 45,000,000</b>	<b>\$ 45,000,000</b>	<b>\$ 45,000,000</b>	
<b>C.3 Borrower is in Compliance (Yes/No)</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>No</b>	

Signature of Bay Area Hospital:

Name: Mary Jo Iata  
 Title: Chief Financial Officer  
 Date: 02/18/2025