



Month End Financial Narrative
For month ending March 31, 2025

Overall, Bay Area Hospital reported a loss of (\$4.7M) in March, against budgeted gain of \$219K. March Gross Revenue was \$63M and Net Revenue ended the month at \$19M, with a Net to Gross Revenue Margin of 30.3%.

Bay Area Hospital Consolidated Income Statement - March 2025 in '000										
	Month To Date					Year To Date				
	Actual	Budget	Variance	Prior Year	Variance	Actual	Budget	Variance	Prior Year	Variance
Gross Patient Revenue	62,748	64,923	(2,175)	60,927	1,822	557,166	571,751	(14,585)	531,378	25,788
Total Deductions	43,825	42,504	(1,321)	41,266	(2,559)	378,398	374,365	(4,033)	352,666	(25,732)
Net Healthcare Revenue	18,923	22,419	(3,495)	19,660	(737)	178,768	197,386	(18,619)	178,712	56
Other Oper Revenue	120	273	(152)	265	(144)	3,211	2,455	757	2,395	817
Total Net Revenue	19,043	22,691	(3,648)	19,925	(882)	181,979	199,841	(17,862)	181,107	872
Salaries/ Wages & Benefits	10,809	10,629	(180)	9,612	(1,198)	93,680	91,716	(1,964)	83,504	(10,176)
Contract Labor	1,386	1,475	89	2,012	626	15,404	14,140	(1,265)	17,085	1,681
Depreciation	764	913	149	927	162	78,913	85,702	6,789	8,655	763
Other Expense	8,665	9,360	695	9,102	437	9,595	7,147	(2,448)	74,211	(6,406)
Total Operating Expenses	21,624	22,377	752	21,652	28	197,591	198,704	1,113	183,454	(14,137)
Net Operating Income	(2,581)	315	(2,896)	(1,727)	(854)	(15,612)	1,136	(16,749)	(2,348)	(13,265)
Non Operating Income/(Loss)	(2,156)	(96)	(2,060)	327	(2,483)	(326)	(831)	505	531	(857)
Net Income	(4,737)	219	(4,956)	(1,400)	(3,337)	(15,939)	306	(16,244)	(1,817)	(14,122)
Net To Gross	30.3%	35.0%	-4.6%	32.7%	-2.4%	32.7%	35.0%	-2.3%	34.1%	-1.4%
Operating EBITDA	(1,817)	1,228	(3,044)	(801)	(1,016)	(7,721)	9,707	(17,428)	6,307	(14,028)
Operating EBITDA %	-9.5%	5.4%	-14.9%	-4.0%	-5.5%	-4.2%	4.9%	-9.1%	3.5%	-7.7%
EBITDA	(3,596)	1,329	(4,925)	(257)	(3,339)	(6,443)	10,619	(17,062)	8,716	(15,159)
EBITDA %	-18.9%	5.9%	-24.7%	-1.3%	-17.6%	-3.5%	5.3%	-8.9%	4.8%	-8.4%

- ED visits are 358 above budget for the month and 302 above prior year. (2,636 vs 2,278 vs 2,334). 17.5% of all ED Visits were admitted in March, compared to 16.5% in prior year.
- Patients leaving without being seen (LWBS) was .42% in March (0.39% February, 0.75% in January, and 0.62% in December).
- YTD visits are 22,936 vs. 20,133 budgeted vs 20,115 prior year.

Operating Room Cases

- MTD was (36) below budget and (26) below prior year (305 vs 341 vs 331). Versus prior year, down (22) cases in Ortho, (10) Urology (9) Ophthalmology. Budget included physicians that are no longer in the area.
- YTD surgeries are (397) below budget and (264) below prior year (2,619 vs 3,016 vs 2,883). Primary YTD decreases General (141), Urology (137) and GYN (111).

Cardiac Cath Cases

- In March there were 123 Cath Lab cases vs. budget of 115 vs. prior year of 122.
- 941 YTD cases bringing us (15) below our YTD budget of 956 vs (42) below our prior year YTD actual of 983 cases.

Outpatient Visits

- OP Visits are down (712) from budget and up 41 to prior year. (11,206 vs 11,918 vs 11,165). A 3-month run rate reflects a decrease in Imaging and Med Onc, slightly offset by an visit increase in ED, Lab, Cardio, and Rad Onc.
- Our YTD is below budget by (3,521) and Prior YTD (2,831) (101,814 vs 105,335 vs 104,645).



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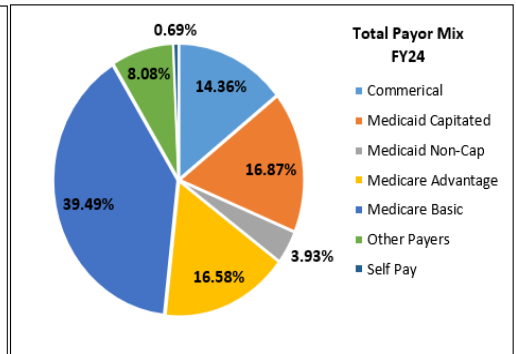
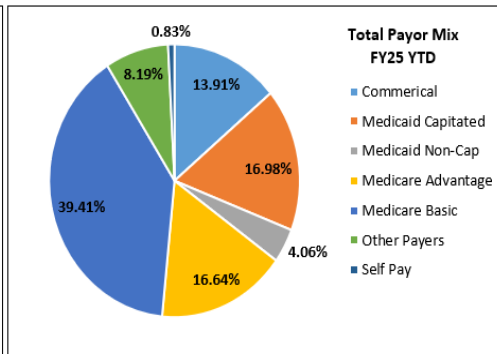
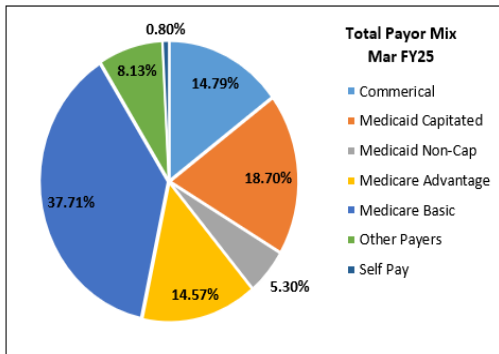
REVENUES

Gross Revenues

- March Gross Revenue totaled \$62.2M, (\$2.2M) decrease to budget and increase of \$1.8M to prior year. Emergency Room showed higher than budgeted gross revenue for the month, increase of \$770K. Departments with large deficits to budget include Operating Room, Cardiac Cath Lab, and Pharmacy-Infusion.
- Gross Revenue Variance of (\$2.2M) vs budget is driven by unfavorable volume decrease of (\$8.5M) offset by favorable rate increase of \$6.3M.

Deductions from Revenue

- As a %, Deductions from Revenue are higher than budget at 69.65% vs. 65.02% (30.35% vs 35.0% revenue realization rates).
- Medicare Basic decreased (3.28%) compared to 3 month run rate and (2.23%) to prior year. Gross charge impact of (\$2M) to 3MRR and (\$500K) to PY. Partially offset by March Commercial increase of 1.39% to 3 month run rate, favorable gross charge impact of \$922K.
- In FY22 Commercial payor mix was 16.40%, FY23 was 15.91%, FY24 as 14.36% and thus far in FY25 it is 13.91%.



Other Revenues

- Current month actuals are \$120K vs \$273K budget vs \$265K last year.
- YTD \$3.2M actual vs \$2.5M budget vs \$2.4M last year. Primary increase is due to 340B Pharmacy rebates.

Net Revenues

- Net Revenue for the month is below budget by (\$3.6M) and down to prior year by (\$881K) (\$19M vs. \$22.6M vs. \$19.9M).
- YTD is below budget by (\$17.8M) and up to prior year by \$872K (\$181.9M vs. \$199.8M vs. \$181.1M).

EXPENSES

Salaries

- Salaries are \$130K over budget and \$784K over prior year (\$8.2M vs. \$8.1M vs. \$7.4M). The average hourly rate of \$52.15 for employed staff is over the budgeted rate of \$52.04 and is an increase of \$4.92 above last years \$47.23. PTO usage and pay rate increases are the drivers of the increase.
- Year to date salaries is \$3.2M over budget and \$8.8M over last year (\$73.5M vs \$70.3M vs \$64.6M).



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Contract labor

- MTD is under budget (\$89K) and down to prior year (\$626K). (\$1.4M vs \$1.5M vs \$2M).
- Year to date contract labor is over budget by \$1.3M and under prior year by (\$1.6K), (\$15.4M vs \$14.1M vs \$17.1M).

Benefits

- Overall Benefits expense for the month of March are over budget by \$50K, and over prior year by \$415K (\$2.6M actual vs \$2.5M budget vs \$2.2M last year). As a % of wages benefits were 32.06% this month vs 31.96% budget and 29.87% last year.
- Year to date benefits are under budget by (\$1.3M) and over the prior year by \$1.3M (\$20M vs \$21.4M vs \$18.8M). As a % of wages benefits were 27.38% this year vs 30.48% budget and 29.14% last year.
- Overall, Salary/Wages/Benefits/Contract labor per Adjusted Patient Day for the month is \$2,329 which is above the budget of \$2,008 and last year of \$2,121. YTD actual of \$2,126 is above budget of \$1,982 and above prior year of \$2,071.

Physician and Pro-fees

- In line with budget. (\$1.6M vs. \$1.6M vs \$1.5M)
- YTD is below budget by (\$818K) and below the prior year by (\$34K) (\$14M vs \$15M vs \$14M).

Supplies

- March supply costs are favorable to budget by (\$722K), and (\$1.2M) to prior year. \$3.3M vs \$4.0M vs \$4.5M).
 - Drug expense decreased (\$311K) to budget and (\$228K) to prior year.
 - Overall Implants decreased (\$158K) to budget and (\$433K) to prior year.
 - Lab expense decreased (\$106K) to budget and (\$213K) to prior year.
- Supply Expense as a % of Net Revenues are 5.2% actual, 6.2% budget and 7.3% prior year.
- Year to date, supply costs are (\$2.81M) below budget and \$64K over prior year. (\$33.1M vs \$35.9M vs \$33M). YTD Supply Expense as a % of Net Revenues are 5.9% actual, 6.3% budget and 6.2% prior year.

Purchased Services

- March purchased Service costs are \$191K higher than budget and \$685K above the prior year (\$2.3M vs \$2.1M vs \$1.6M). Workday expense is now recognized in this category vs depreciation since the contract was only signed for one year. Compared to last year the variance is due to outsourced revenue cycle.
- Year to date, Purchased Services costs are \$598K over budget and \$6M higher than the prior year (\$19.5M vs \$19M vs \$13.6M). The largest variance driver is due to the outsourcing of Revenue Cycle.

Lease/Rentals

- March Leases/Rentals costs are \$11K unfavorable to budget and down (\$12K) to prior year. (\$25K vs \$14K vs \$37K)
- Year to date, Leases/Rentals costs are over budget \$25K and prior year \$27K. (\$163K vs \$137K vs \$136K).



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Depreciation

- Depreciation costs are down (\$148) favorable to budget and (\$163K) favorable to prior year. (\$764K vs \$913K vs \$927K) due to lower subscription amortization since the Workday contract was only renewed for one year.
- Year to date, Depreciation costs are (\$679K) below budget and (\$763K) below prior year. (\$7.9M vs \$8.6M vs \$8.6M).

Other Operating expense

- March Other Operating Expenses are favorable (\$162K) to budget and (\$34K) to prior year. (\$1.4M vs \$1.6M vs \$1.5M) due to decrease in provider tax.
- Year to date, Other Operating Expenses are (\$676K) below budget and \$347K increase above prior year. (\$13.7M vs \$14.4M vs \$13.4M).

Non-Operating Income and Expense

- (\$1.9M) decrease to budget and (\$2.0M) to prior year primarily driven by the accelerated disposal/write off the Workday subscription lease asset of \$1.9M.
- Year to date decrease (\$1.5M) to budget and (\$1.7M) to prior year.

Balance Sheet

- Cash and Cash Equivalents are \$9M at the end of March and Assets limited to use are \$36.5M for an overall cash balance of \$45.6M. Overall cash and investments decreased about (\$3.1M) over last month.
- Days Cash on Hand is 65 days.
- Account Receivable (net) decreased (\$1.3M) from prior month to end at \$28M.
- Current liabilities decreased by (\$570K) compared to prior month.
- The Current Ratio is 2.82 and Debt to Capitalization is 40.1%.

Bay Area Hospital

Consolidated Income Statement - March 2025

Month to Date								Year to Date							
	Actual	Budget	Variance	Var %	Prior Year	Variance	Var %	Actual	Budget	Variance	Var %	Prior Year	Variance	Var %	
Gross Patient Revenue															
Inpatient Revenue	25,768,844	27,580,890	(1,812,046)	-6.6%	25,042,052	726,792	2.9%	231,357,824	242,354,901	(10,997,078)	-4.5%	226,812,450	4,545,374	2.0%	
Outpatient Revenue	36,979,463	37,342,112	(362,649)	-1.0%	35,884,664	1,094,798	3.1%	325,807,766	329,395,897	(3,588,131)	-1.1%	304,565,598	21,242,168	7.0%	
Total Gross Patient Revenue	62,748,306	64,923,002	(2,174,695)	-3.3%	60,926,717	1,821,590	3.0%	557,165,590	571,750,798	(14,585,209)	-2.6%	531,378,048	25,787,542	4.9%	
Deductions	42,813,281	41,725,247	(1,088,034)	-2.6%	39,937,504	(2,875,777)	-7.2%	370,666,494	367,503,492	(3,163,002)	-0.9%	346,435,337	(24,231,157)	-7.0%	
Bad Debt	11,883	259,692	247,809	95.4%	996,281	984,398	98.8%	2,049,731	2,287,003	237,272	10.4%	4,288,093	2,238,362	52.2%	
Charity	999,956	519,384	(480,572)	-92.5%	332,546	(667,410)	-200.7%	5,681,604	4,574,006	(1,107,598)	-24.2%	1,942,653	(3,738,951)	-192.5%	
Total Deductions	43,825,120	42,504,323	(1,320,796)	-3.1%	41,266,331	(2,558,788)	-6.2%	378,397,829	374,364,501	(4,033,328)	-1.1%	352,666,084	(25,731,745)	-7.3%	
Net Healthcare Revenue	18,923,187	22,418,678	(3,495,491)	-15.6%	19,660,386	(737,199)	-3.7%	178,767,761	197,386,297	(18,618,536)	-9.4%	178,711,964	55,797	0.0%	
Other Oper Revenue	120,242	272,730	(152,489)	-55.9%	264,729	(144,487)	-54.6%	3,211,133	2,454,571	756,562	30.8%	2,394,548	816,585	34.1%	
Total Net Revenue	19,043,429	22,691,408	(3,647,980)	-16.1%	19,925,114	(881,686)	-4.4%	181,978,894	199,840,868	(17,861,974)	-8.9%	181,106,512	872,382	0.5%	
Net to Gross Ratio	30.3%	35.0%			32.7%			32.7%	35.0%			34.1%			
Salaries	8,184,820	8,054,553	(130,267)	-1.6%	7,401,124	(783,696)	-10.6%	73,542,904	70,289,137	(3,253,766)	-4.6%	64,660,106	(8,882,798)	-13.7%	
Contract Labor	1,386,190	1,475,215	89,025	6.0%	2,012,359	626,169	31.1%	15,404,329	14,139,787	(1,264,543)	-8.9%	17,085,010	1,680,681	9.8%	
Benefits	2,624,358	2,574,152	(50,206)	-2.0%	2,210,377	(413,981)	-18.7%	20,136,609	21,426,734	1,290,125	6.0%	18,843,652	(1,292,957)	-6.9%	
Physician & Prof Fee	1,584,515	1,596,735	12,220	0.8%	1,502,061	(82,453)	-5.5%	14,052,865	14,865,661	812,795	5.5%	14,086,476	33,611	0.2%	
Supplies	3,292,867	4,015,246	722,379	18.0%	4,451,107	1,158,240	26.0%	33,081,707	35,878,072	2,796,365	7.8%	33,017,793	(63,914)	-0.2%	
Purchased Services	2,338,573	2,147,516	(191,056)	-8.9%	1,653,508	(685,064)	-41.4%	19,574,486	18,976,678	(597,808)	-3.2%	13,573,094	(6,001,393)	-44.2%	
Leases/Rentals	24,782	14,487	(10,295)	-71.1%	37,038	12,256	33.1%	163,028	137,620	(25,408)	-18.5%	135,904	(27,123)	-20.0%	
Depreciation	764,352	912,904	148,551	16.3%	926,545	162,193	17.5%	7,891,252	8,570,184	678,932	7.9%	8,654,674	763,422	8.8%	
Other Oper Expense	1,423,841	1,585,740	161,898	10.2%	1,458,176	34,334	2.4%	13,744,136	14,420,533	676,397	4.7%	13,397,311	(346,825)	-2.6%	
Total Operating Expenses	21,624,297	22,376,548	752,251	3.4%	21,652,295	27,998	0.1%	197,591,317	198,704,406	1,113,089	0.6%	183,454,021	(14,137,296)	-7.7%	
Net Operating Income	(2,580,868)	314,861	(2,895,729)	-919.7%	(1,727,181)	(853,688)	49.4%	(15,612,423)	1,136,462	(16,748,885)	-1473.8%	(2,347,509)	(13,264,914)	565.1%	
Investment Income	71,188	-	71,188	0.0%	338,536	(267,348)	-79.0%	1,858,274	-	1,858,274	0.0%	1,335,055	523,219	39.2%	
Other Nonop Inc(Exp)	(1,850,477)	101,319	(1,951,797)	-1926.4%	205,419	(2,055,896)	-1000.8%	(580,265)	911,873	(1,492,138)	-163.6%	1,073,411	(1,653,676)	-154.1%	
Interest Expense	(376,996)	(197,170)	(179,826)	91.2%	(216,807)	(160,189)	73.9%	(1,604,359)	(1,742,729)	138,371	-7.9%	(1,877,866)	273,508	-14.6%	
Net Income	(4,737,154)	219,010	(4,956,165)	-2263.0%	(1,400,033)	(3,337,121)	238.4%	(15,938,773)	305,606	(16,244,379)	-5315.5%	(1,816,909)	(14,121,864)	777.2%	
Contractual %	-69.8%	-65.5%	-4.4%		-67.7%			-67.9%	-65.5%	-2.4%		-66.4%			
Operating Margin	-13.6%	1.4%	-14.9%	-1076.7%	-8.7%	-4.9%		-8.6%	0.6%	-9.1%	-1608.6%	-1.3%	-7.28%	561.9%	
Operating EBITDA	(1,816,516)	1,227,765	(3,044,281)	-248.0%	(800,636)	(1,015,881)	126.9%	(7,721,171)	9,706,646	(17,427,817)	-179.5%	6,307,165	(14,028,337)	-222.4%	
Operating EBITDA %	-9.5%	5.4%	-14.9%	-276.3%	-4.0%	-5.5%		-4.2%	4.9%	-9.1%	-187.4%	3.5%	-7.73%	-221.8%	
EBITDA	(3,595,806)	1,329,084	(4,924,890)	-370.5%	(256,681)	(3,339,125)	1300.9%	(6,443,163)	10,618,519	(17,061,682)	-160.7%	8,715,631	(15,158,793)	-173.9%	
EBITDA %	-18.9%	5.9%	-24.7%	-422.4%	-1.3%	-17.6%		-3.5%	5.3%	-8.9%	-166.6%	4.8%	-8.35%	-173.6%	
Key Stats															
Discharges	536	613	(77)	-12.5%	567	(31)	-5.5%	5,002	5,415	(413)	-7.6%	4,927	75	1.5%	
Patient Days	2,150	2,561	(411)	-16.0%	2,253	(103)	-4.6%	21,310	22,634	(1,324)	-5.9%	20,727	583	2.8%	
LOS	4.01	4.18	(0.17)	-4.0%	3.97	0.04	0.9%	4.26	4.18	0.08	1.9%	4.21	0.05	1.3%	
Adjusted Days	5,235	6,028	(793)	-13.2%	5,481	(246)	-4.5%	51,320	53,398	(2,078)	-3.9%	48,559	2,760	5.7%	
Adjusted Discharges	1,305	1,442	(137)	-9.5%	1,379	(74)	-5.4%	12,046	12,774	(728)	-5.7%	11,543	503	4.4%	
Per Adjusted Day															
Net Revenue/APD	3,615	3,719	(105)	-2.8%	3,587	28	0.8%	3,483	3,697	(213)	-5.8%	3,680	(197)	-5.3%	
SWB+CL/APD	2,329	2,008	(322)	-16.0%	2,121	209	9.8%	2,126	1,982	(143)	-7.2%	2,071	54	2.6%	
Salary+CL/APD	1,828	1,581	(247)	-15.6%	1,717	111	6.5%	1,733	1,581	(152)	-9.6%	1,683	50	3.0%	
Supply Cost/APD	629	666	37	5.6%	812	(183)	-22.5%	645	672	27	4.1%	680	(35)	-5.2%	
Other Expense/APD	575	528	(47)	-8.8%	540	35	6.4%	542	548	7	1.2%	566	(24)	-4.3%	
Per Adjusted Discharge															
Net Revenue/Adj DC	14,498	15,547	(1,048)	-6.7%	14,252	247	1.7%	14,840	15,452	(612)	-4.0%	15,482	(642)	-4.1%	
SWB+CL/Adj DC	9,344	8,394	(950)	-11.3%	8,426	918	10.9%	9,056	8,287	(769)	-9.3%	8,714	341	3.9%	
Salary+CL/Adj DC	7,333	6,609	(725)	-11.0%	6,824	509	7.5%	7,384	6,609	(775)	-11.7%	7,082	302	4.3%	
Supply Cost/Adj DC	2,523	2,784	262	9.4%	3,227	(704)	-21.8%	2,746	2,809	62	2.2%	2,860	(114)	-4.0%	
Other Expense/Adj DC	2,305	2,207	(98)	-4.4%	2,146	159	7.4%	2,308	2,293	(15)	-0.7%	2,381	(73)	-3.1%	
Pct of Net Revenue															
SWB+CL	64.4%	54.0%	-10.5%		59.1%	-5.3%		61.0%	53.6%	-7.4%		56.3%	-4.7%		
Supplies	17.4%	17.9%	0.5%		22.6%	5.2%		18.5%	18.2%	-0.3%		18.5%	0.0%		
Other Expense	15.9%	14.2%	-1.7%		15.1%	-0.8%		15.5%	14.8%	-0.7%		15.4%	-0.2%		
Bad Debt & Charity	5.3%	3.5%	1.9%		6.8%	1.4%		4.3%	3.5%	0.8%		3.5%	-0.8%		
FTE's															
Total Salary FTE's	888.41	876.11	(12.31)	-1.4%	884.65	(3.76)	-0.4%	909.97	876.11	(33.87)	-3.9%	856.53	(53.44)	-6.2%	
Total Contract FTE's	52.47	67.31	14.84	22.0%	88.30	35.83	40.6%	71.70	67.31	(4.39)	-6.5%	97.70	26.00	26.6%	
Total Facility Paid FTE's	940.88	943.42	2.54	0.3%	972.95	32.07	3.3%	981.67	943.42	(38.26)	-4.1%	954.23	(27.44)	-2.9%	
Paid FTE per Adj Day	5.57	4.85	(0.72)	-14.8%	5.50	(0.07)	-1.3%	5.24	4.84	(0.40)	-8.3%	5.40	0.16	3.0%	
Average Hourly Rate	\$ 57.58	\$ 57.18	(0.40)	-0.7%	\$ 54.62	(2.96)	-5.4%	\$ 58.03	\$ 57.31	(0.71)	-1.2%	\$ 54.51	(3.51)	-6.4%	
Employed Avg Hourly Rate	\$ 52.15	\$ 52.04	(0.11)	-0.2%	\$ 47.23	(4.92)	-10.4%	\$ 51.76	\$ 51.38	(0.38)	-0.7%	\$ 48.04	(3.72)	-7.7%	

Bay Area Hospital
Balance Sheet (Including Foundation)
3/31/2025

	<u>Mar-25</u>	<u>Feb-25</u>	<u>Audited Jun-24</u>
Assets And Deferred Outflows Of Resources			
Current Assets			
Cash & Cash Equivalents	9,093,507	12,276,132	10,815,033
Accounts Receivable (Net)	27,911,994	29,214,696	28,459,041
Inventory	5,187,196	4,982,769	5,131,308
Other Current Assets	9,630,815	8,667,065	7,400,592
Total Current Assets	51,823,512	55,140,662	51,805,974
Assets Limited As to Use	36,542,696	36,489,625	47,940,908
Capital Assets			
Depreciable Capital Assets (Net)	63,395,591	64,047,959	69,238,682
Nondepreciable Capital Assets	2,589,801	2,275,104	1,410,340
Total Capital Assets (Net)	65,985,392	66,323,062	70,649,022
Leases and Subscriptions (Net)	3,325,868	7,826,082	9,455,681
Other Non Current Assets	790,841	794,609	684,051
Total Assets	158,468,309	166,574,041	180,535,634
Deferred Outflows Of Resources	9,489,130	9,489,130	9,489,130
Total Assets And Deferred Outflows	167,957,439	176,063,171	190,024,764
Liabilities, Deferred Inflows of Resources, And Net Position			
Current Liabilities			
Accounts Payable	(7,285,477)	(9,768,068)	(9,869,356)
Accrued Liabilities			
Payroll, payroll taxes, withholdings	(2,786,604)	(1,884,908)	(4,234,648)
Paid Time Off	(6,195,940)	(6,160,526)	(5,770,522)
Other	(6,806,296)	(5,905,345)	(6,483,501)
3rd Party Settlements Payable (net)	(5,481,639)	(5,406,639)	(3,750,353)
Long-Term Obligations - Current Portion	(2,765,477)	(3,551,281)	(3,551,281)
Deferred Revenue	0	0	0
Total Current Liabilities	(31,321,433)	(32,676,766)	(33,659,662)
Long Term Obligations (Net of Current Portion)	(46,048,784)	(48,076,933)	(49,503,478)
Other Noncurrent Liabilities	(3,109,007)	(3,121,502)	(3,010,944)
Net Pension Liability	(3,221,198)	(3,193,538)	(3,652,580)
Total Liabilities	(83,700,421)	(87,068,740)	(89,826,663)
Deferred Inflows Of Resources	(11,397,373)	(11,397,373)	(11,397,373)
Inter Fund Payables/Receivables	2,310	2,051	
Total Liabilities & Deferred Cash Inflows	(95,095,484)	(98,464,061)	(101,224,036)
Net Position	(88,800,728)	(88,800,728)	(93,761,140)
Net Income/Loss	15,938,773	11,201,619	4,960,412
Total Liabilities, Deferred Inflows, Net Position	(167,957,439)	(176,063,171)	(190,024,764)

**Bay Area Hospital
Compliance Certification
as of March 2025**

A&D. Income Available for Debt Service (Quarterly)

	Audited TTM <u>Jun-24</u>		TTM <u>Sep-24</u>		TTM <u>Dec-24</u>		TTM <u>Mar-25</u>	
Excess Revenue over Expenses	\$	(4,960,412)	\$	(5,495,412)	\$	(12,852,178)	\$	(19,099,626)
Add:								
Interest Expense	\$	2,412,568	\$	2,339,585	\$	2,225,235	\$	2,139,060
Depreciation	\$	11,683,412	\$	11,556,031	\$	11,416,116	\$	10,919,991
Amortization	\$	-	\$	-	\$	-	\$	-
(Gain) or Loss on extinguishment of debt	\$	-	\$	-	\$	-	\$	-
(Gain) or Loss on disposition of assets	\$	-	\$	-	\$	-	\$	-
(Gain) or Loss on discontinued operations	\$	-	\$	-	\$	-	\$	-
Adj. to value of assets or liabilities (accounting adjustments)	\$	-	\$	-	\$	-	\$	-
Unrealized (Gains) or Loss on marketable securities	\$	(2,447,475)	\$	(5,442,645)	\$	(2,260,096)	\$	(3,192,340)
(Gains) or Losses - M2M derivatives	\$	-	\$	-	\$	-	\$	-
Non-recurring - Consultant, Severance, and Legal Fees	\$	3,933,734	\$	2,516,888	\$	1,916,405	\$	-
(D.1) Income Available for Debt Service	\$	10,621,827	\$	5,474,448	\$	445,482	\$	(9,232,915)
(A.2) Debt Service Requirements (MADS)	\$	3,904,267	\$	3,904,267	\$	3,904,267	\$	3,904,267
(A.3) Ratio of Line D.1 to Line A.2		2.72		1.40		0.11		(2.36)
(D.2) Line D.1 must not be less than	\$	5,000,000	\$	5,000,000	\$	5,000,000	\$	5,000,000
(D.3) Borrower is in Compliance (Yes/No)		Yes		Yes		No		No

B.1 Days Cash on Hand (Monthly)

Cash & Equivalents	\$	10,815,033	\$	9,603,221	\$	10,298,563	\$	9,093,507
Add: Marketable Securities/Board designated Funds	\$	47,940,908	\$	43,596,706	\$	42,849,887	\$	36,542,696
Less: Trustee Held funds	\$	-	\$	-	\$	-	\$	-
Less: Outstanding Principal on short term debt	\$	-	\$	-	\$	-	\$	-
Less: Proceeds from A/R factoring	\$	-	\$	-	\$	-	\$	-
Less: Collateral Posting for Interest Rate Agreements	\$	-	\$	-	\$	-	\$	-
Less: Outstanding Principal on Put Indebtedness	\$	-	\$	-	\$	-	\$	-
Cash & Equivalents	\$	58,755,941	\$	53,199,926	\$	53,148,450	\$	45,636,202

B.2 Cash Operating Expenses

Total Operating Expenses	\$	250,727,532	\$	256,974,342	\$	261,584,751	\$	264,882,179
Add: Interest Expenses	\$	2,412,568	\$	2,339,585	\$	2,225,235	\$	2,139,060
Less: Depreciation & Amortization	\$	11,683,412	\$	11,556,031	\$	11,416,116	\$	10,919,991
Less: Non-cash expenses	\$	-	\$	-	\$	-	\$	-
Less: Losses on refinancing debt	\$	-	\$	-	\$	-	\$	-
Less: Provision for uncollectable accounts	\$	-	\$	-	\$	-	\$	-
Total Cash Operating Expenses	\$	241,456,689	\$	247,757,896	\$	252,393,870	\$	256,101,248

B.3 Line B2 divided by 365 \$ 661,525 \$ 678,789 \$ 691,490 \$ 701,647

B.4 Ratio of Line B.1 to Line B3 89 78 77 65

B.5 Line B.4 must not be less than 70 70 70 70

B.6 Borrower is in Compliance (Yes/No) Yes Yes Yes No

C.1 Unrestricted Liquid Funds (Monthly)

Cash & Equivalents	\$	10,815,033	\$	9,603,221	\$	10,298,563	\$	9,093,507
Add: Marketable Securities/Board designated Funds	\$	47,940,908	\$	43,596,706	\$	42,849,887	\$	36,542,696
Unrestricted Liquid Funds	\$	58,755,941	\$	53,199,926	\$	53,148,450	\$	45,636,202

C.2 Line C.1 must not be less than \$ 45,000,000 \$ 45,000,000 \$ 45,000,000 \$ 45,000,000

C.3 Borrower is in Compliance (Yes/No) Yes Yes Yes Yes

Signature of Bay Area Hospital:

Name: _____

Title: _____

Date: _____